

eliteriy



Proprietary & Confidential

PUBLIC EXPOSE (PAPARAN PUBLIK) 2025



PT. Data Sinergitama Jaya Tbk (Elitery)



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BOARD OF COMMISSIONERS AND DIRECTORS



Roestiandi Tsamanov
President Commissioners




Thomas Irawan Tjahjono
Commissioners



Peter Djatmiko
Independent Commissioners




Kresna Adiprawira
President Director




Frans Sulandara
Vice President Director



Audy Satria Wardhana
Director



Ery Setyo Wibowo
Director



Indra Dwiputra
Director



Erwin Damar Prasetyo
Director

ELITERY

Managed Service Provider

14+

Years
Of Managed Service Experiences

200+

Government & Enterprise Customers
Under Our Management

500+

Servers
Protected by Elicoverly

100%

of our engineers are certified
Google Cloud, AWS, Microsoft,
VMWare

1000+

Cloud Resources
Under Our Management

3000+

ATM Banking
Under Elivision Monitoring

Our Achievements

Google Cloud Partner
Managed Service Provider

Premier Partner

ASIA-PACIFIC
Partner
of the Year

Public Sector

2023

ASIA-PACIFIC
Partner
of the Year

Public Sector

2024

SPECIALIZATION
Cloud
Migration

Google Cloud

SPECIALIZATION
Infrastructure

Google Cloud

aws partner
network

Advanced
Consulting
Partner

AWS Public Sector
Partner

Our Cloud Partner

HUAWEI CLOUD | Partner
Network

Consulting Partners
Standard

Solution Partner

Our Services

Managed Cloud Services

Managed Security Services

Our Products

Elipedia
Enhancing Your Knowledge Management System

elicoverly
Disaster Recovery as a Service

elivision
Video Monitoring & Data Management

Medtro
Medical Data Integrator

VISION & MISSION



VISION

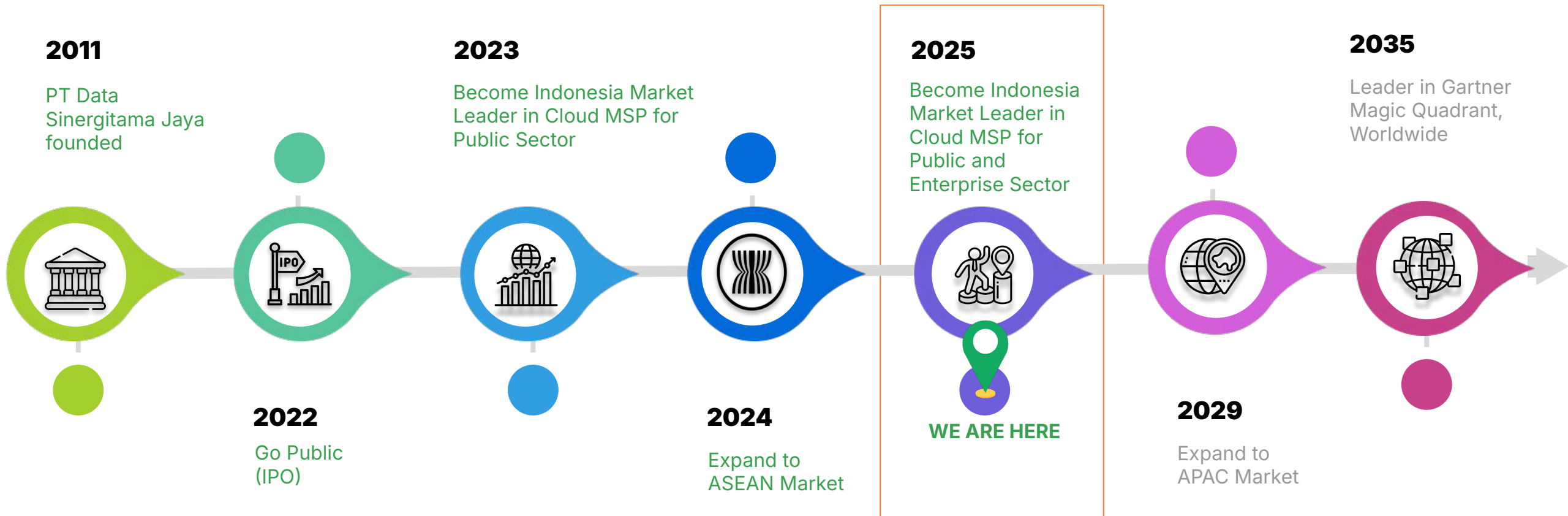
To be in the leader quadrant of the Gartner Magic Quadrant for "Public Cloud IT Transformation Services"

MISSION

To bring **benefits for society** by using **information technology**

ELITERY'S JOURNEY

Our Path of Transformation in Delivering Secure and Scalable IT Solutions.



ACHIEVEMENTS



Elitery Mendapatkan Spesialisasi
**Google Cloud Security – Services
Partner Specialization**
10 April 2025



Great Place To Work
Indonesia Certified
Dec 2024 – Dec 2025



Google Cloud Public Sector
Partner of the Year Award
winner 2024 – Asia Pacific



First Google Cloud Local
Managed Services Provider
(MSP) in Indonesia



Google Cloud Managed
Security Services Provider
(MSSP)



Indonesia Best CX- EX Strategy
Award 2024 SWA Award
**Indra Dwiputra & Ery Setyo
Wibowo- Director of Elitery**



Indonesia Best CFO 2024
SWA Award
**Erwin Damar Prasetyo -
Director of Elitery**



Google Cloud Partner All- star 2024

- **Solutions Engineering- Fadhlán Septianto Eka**
- **Marketing – Rafi Adinandra**
- **Sales – Wine Anita Tesa**



Taxpayer Award
from DJP Regional Office of
the South Jakarta



Indonesia Best CEO 2023 SWA
Award
**Kresna Adiprawira -
President Director of Elitery**

EMPLOYEE EXPERIENCE



91%

of employees at **elitery** say it is a great place to work compared to **59%** of employees at a **typical Global company**

Turn Over Employee

1,6% (per June 2025)

Employee Training

96% (117 Eliters)

Employee Certification

72 Eliters

Bachelor & Postgraduate Scholarship

9 Eliters

Data as of December 2024 until June 2025

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CUSTOMER EXPERIENCE

95% Customer Satisfaction

Across 143 clients — reflecting our commitment to quality, reliability, and client-focused solutions.

Retain Customer

85%

Total Customer

143

SLA (Service Level Agreement)

99%

Customer Loyalty for 8 years+

60

Event Activities in 2024

64

Data as of December 2024 until June 2025

SERVICES & PRODUCTS ELITERY

As of 2024, Elitery has served **143 customers** with a **95% satisfaction rate**.

By 2025, **60 customers (24.3%)** have stayed with us for **8+ years**, reflecting our commitment to reliable, high-quality solutions.

Service



Elite Cloud Managed Service (ECMS)

Cloud infrastructure setup, migration, and 24/7 monitoring.

63 Customers

20 New Contracts

43 Existing Projects



Elite Managed Security Services (EMSS)

24/7 cybersecurity protection, threat detection, and response.

13 Customers

4 New Contracts

9 Existing Projects

Products



Elipedia

Enterprise-ready AI-based Knowledge Management Chatbot

3 Customers

2 New Contracts

1 Existing Project



SiPANDU

Integrated Reporting Information System

1 Customer

1 New Contract



Elicoverly

Disaster Recovery as a Service (DRaaS)

31 Customer

18 New Contract

13 Existing Project



Others

Colocation, Managed Network, BCP, IAAS, Gitlab, Elivault, Medtro

133 Customer

43 New Contract

90 Existing Project



Elivision

Video Monitoring & Data Management

3 Customer

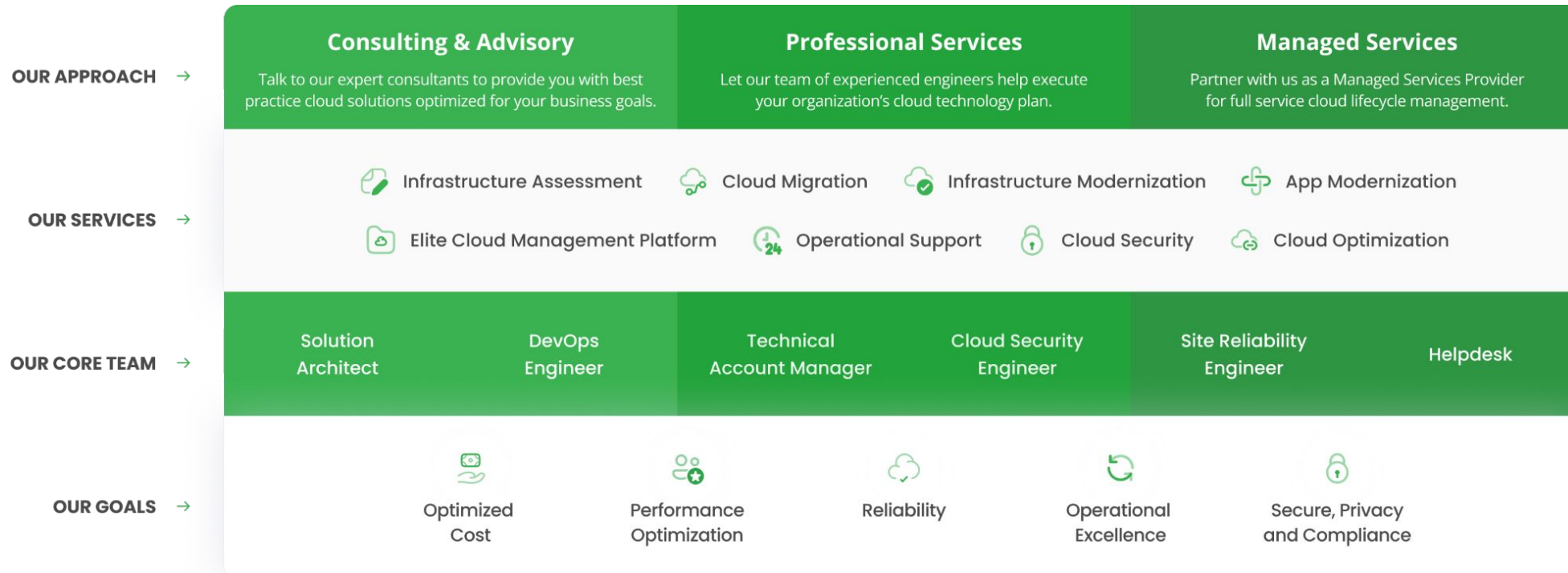
3 Existing Project



Elite Cloud Management Services

One-Stop Cloud Management Service

As a Managed Service Provider, we use the combination of people, processes, and technology to deliver the best user experience for the systems we support



Our Customers:



Elite Managed Security Service (EMSS)

Protect your business 24/7 with end-to-end cybersecurity Service

Benefit for Business



Operational Efficiency



24/7 Proactive service



Advanced Cybersecurity Platform

Tailored Security Solutions from Elite Expert

Endpoint Detection & Response (EDR)



Endpoint Detection & Respon



Next Generation Antivirus



Extended Detection & Response



Cloud Security

Managed Detection & Response(MDR)



24/7 MDR & Threat Hunting



Security Operation Center



Security Monitoring 24/7



Vulnerability Assessment

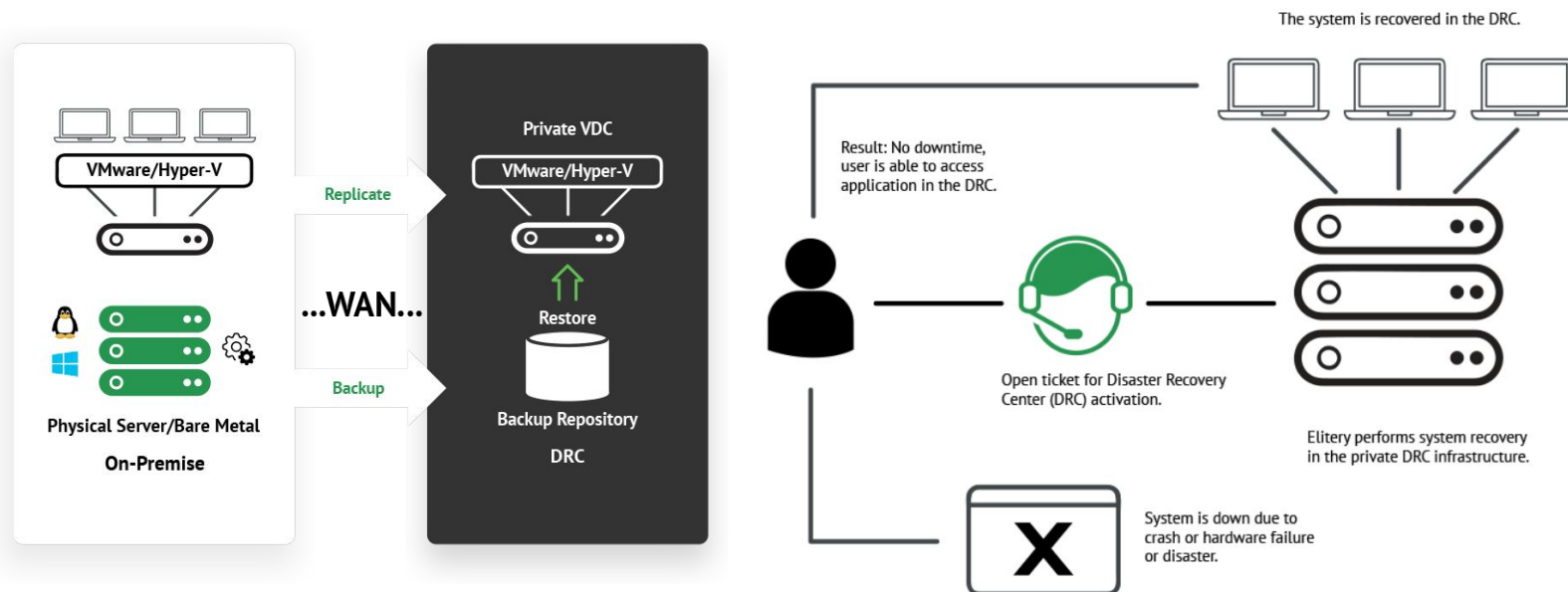
Our Customers:





ELICOVERY & ELIVAUT

Disaster Recovery and Backup as a Service



Easy Installation



Secure Backup & Fast Recovery



Proactive Monitoring & Analytics

Our Customers:





Enhancing Your Knowledge Management System

Faster and More Efficient

Consolidating all information within the company, both structured and unstructured, into knowledge that is easily accessible to all employees.

8x

Accelerated access to corporate data at a lower cost from multiple knowledge sources.

75%

Empowering employees with quick and easy access to company information typically obtained from Human Resources.

24x7

Enabling self-service and delivering a consistent experience across all channels to address queries from every user, **even outside of operational hours**.

Source: IBM

With Elipedia, knowledge loss due to employee turnover is a thing of the past!

All information can be converted into AI-powered corporate knowledge that is easily and quickly accessible via web-based or application-based chatbots.

Elipedia Benefits:



Collective Knowledge



Enhancing Productivity



Knowledge Data Security

Our Customers:



SAMPOERNA
SCHOOLS SYSTEM

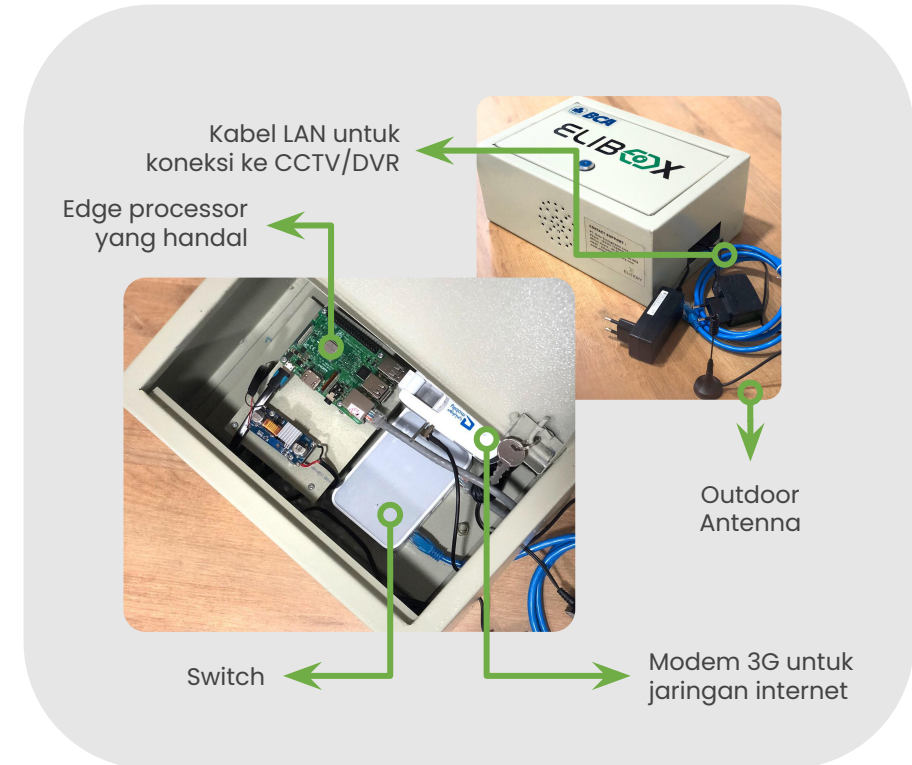
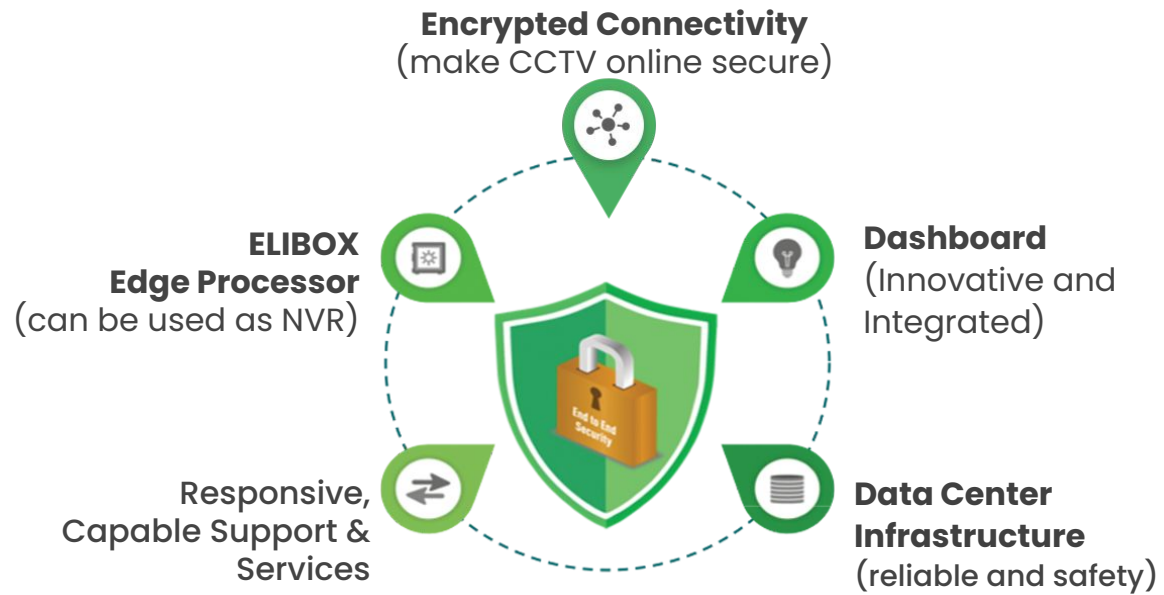


Learn more: elitery.com/elipedia/



ELIVISION

All-in-One Video Monitoring Solution



Our Customers:



BCA



COMPANY ACTIVITY

64 Activities in 2024

32 External Events

21 Partnership & Marketing

11 Internal Events



June 2025
**"Future-Ready Security:
Intelligence-Driven Defense for Any
Environment" with Google Cloud**



May 2025
Google Summit Jakarta 2025



May 2025
**Elitery and BSSN Collaboration:
MoU and Cooperation
Agreement Signing**



May 2025
MSP Renewal Audit



March 2025
Iftar Party with GCP



April 2025
Public Sector Day Malaysia



February 2025
**Elitery and RSK Workshop on
Cyber Security Readiness**



February 2025
**Security Infrastructure
Workshop with BSSN**



January 2025
Crowd Connect Partner Event

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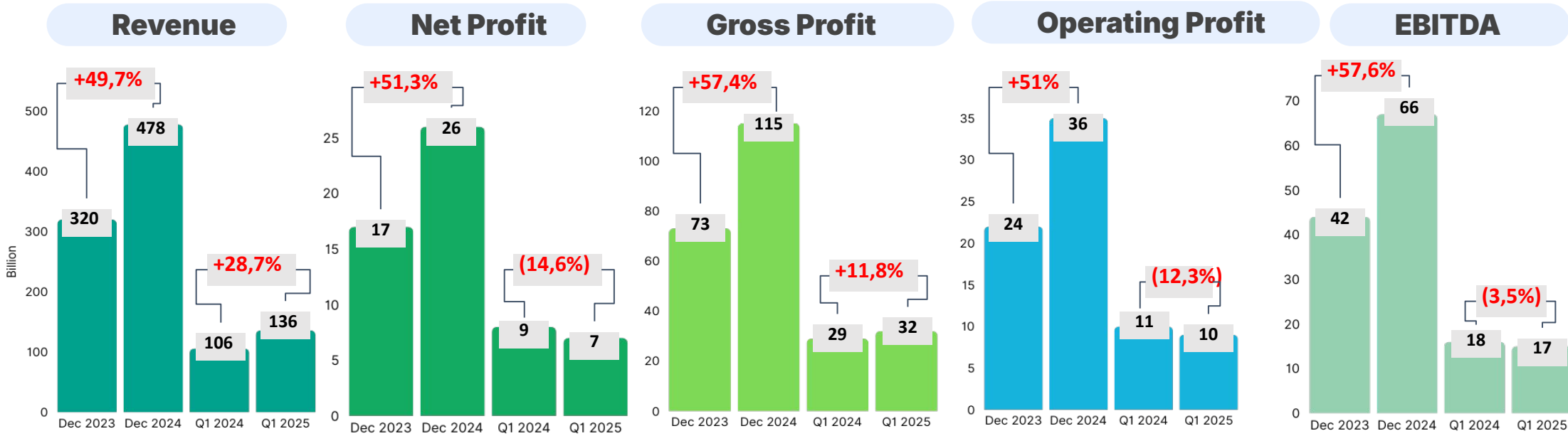
04

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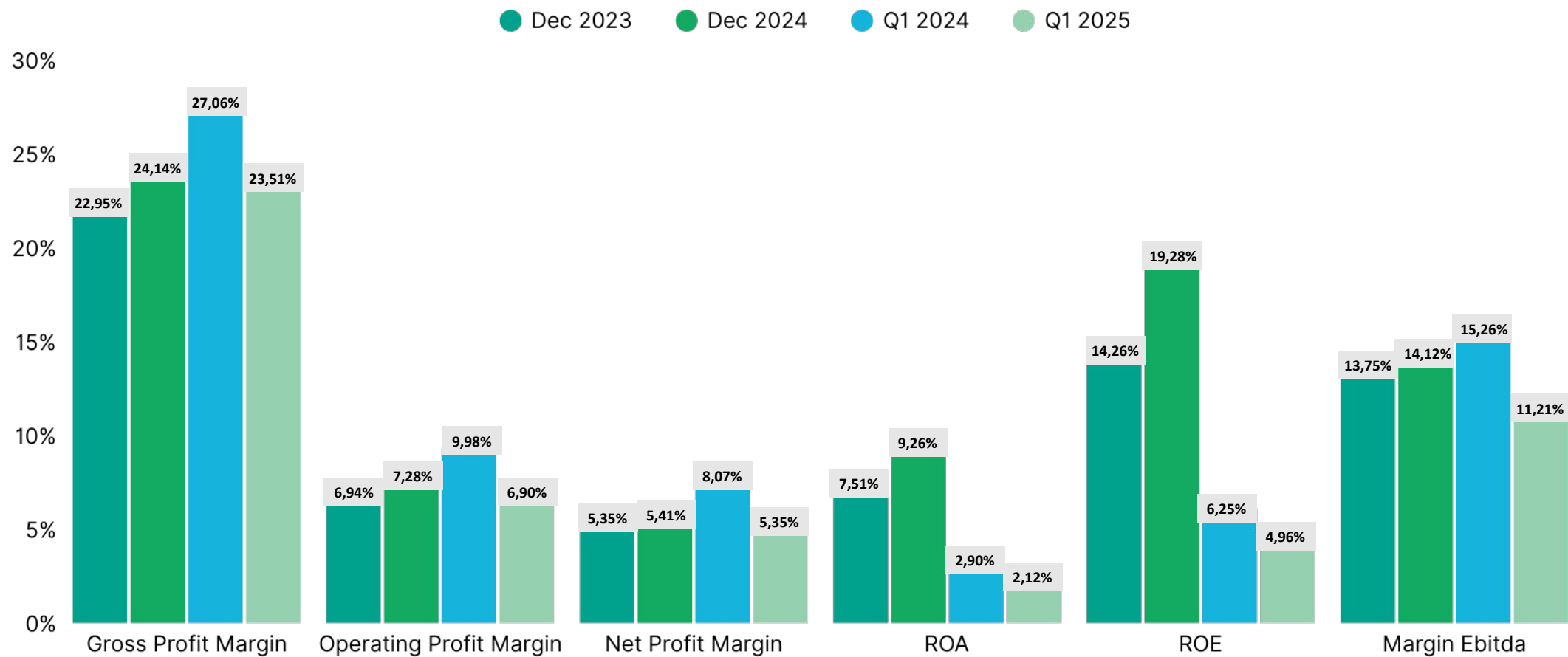
PROFIT & LOSS



Revenue	▲ +49.7% YoY	▲ +28.7% QoQ
Net Profit	▲ +51.3% YoY	▼ (14.6%) QoQ
Gross Profit	▲ +57.4% YoY	▲ +11.8% QoQ
Operating Profit	▲ +51% YoY	▼ (12.3%) QoQ
EBITDA	▲ +57.6% YoY	▼ (3.5%) QoQ

Elitery continues to demonstrate strong financial performance with consistent year-on-year growth across all key metrics. Despite slight quarter-on-quarter adjustments, the company remains on a solid path of sustainable profitability and operational efficiency.

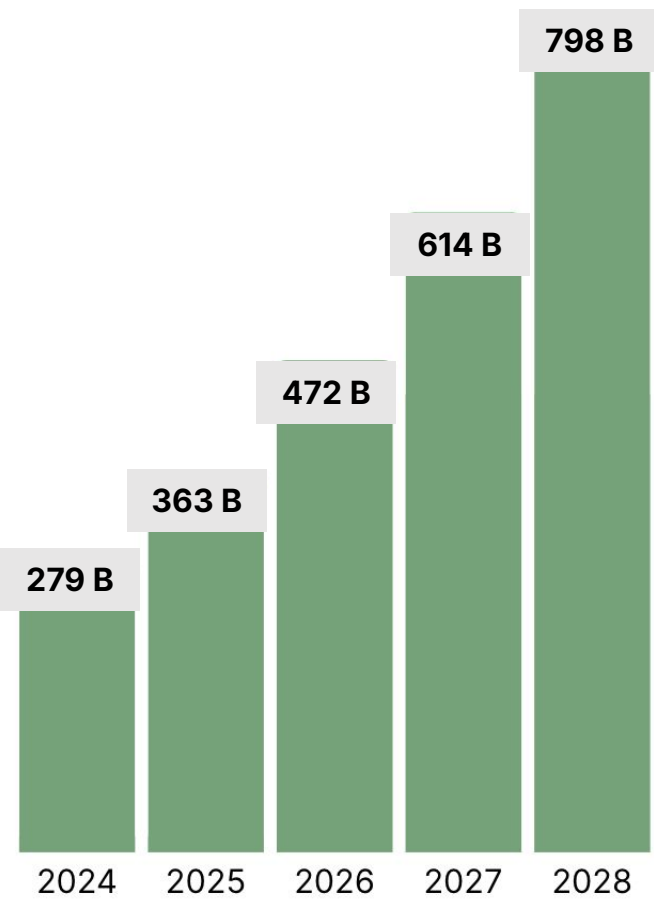
PROFITABILITY RATIO



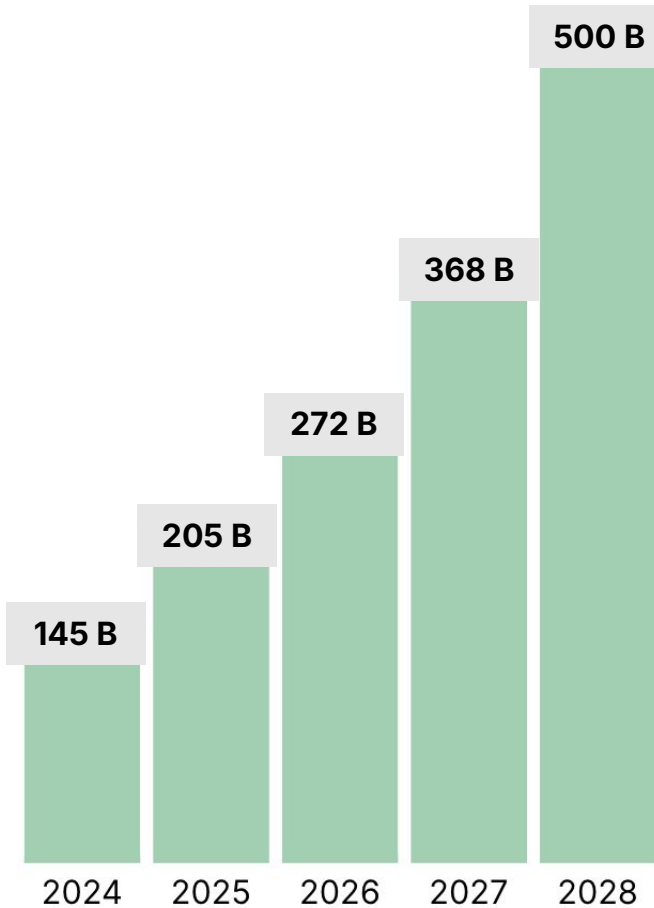
Elitery's profitability demonstrates a robust performance, highlighted by our Gross Profit Margin reaching 27.06% in Q1 2024. While ROA and ROE saw a moderation in Q1 2025, this directs our strategic focus towards optimizing asset and equity efficiency. Despite a similar adjustment in the EBITDA Margin , the company's overall profitability remains solid.

PRO FORMA BALANCE SHEET

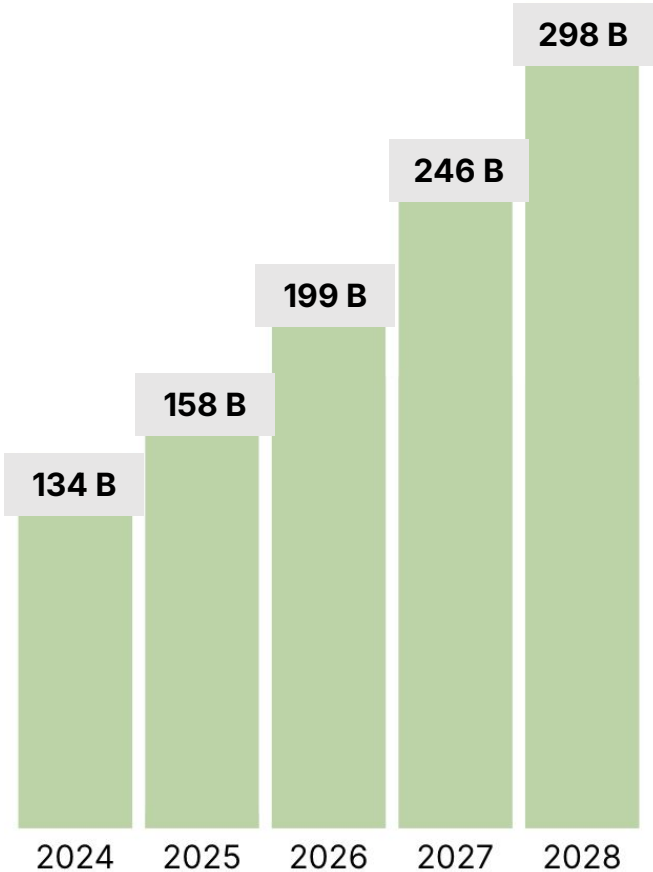
ASSET



LIABILITY



EQUITY



PRO FORMA INCOME STATEMENT

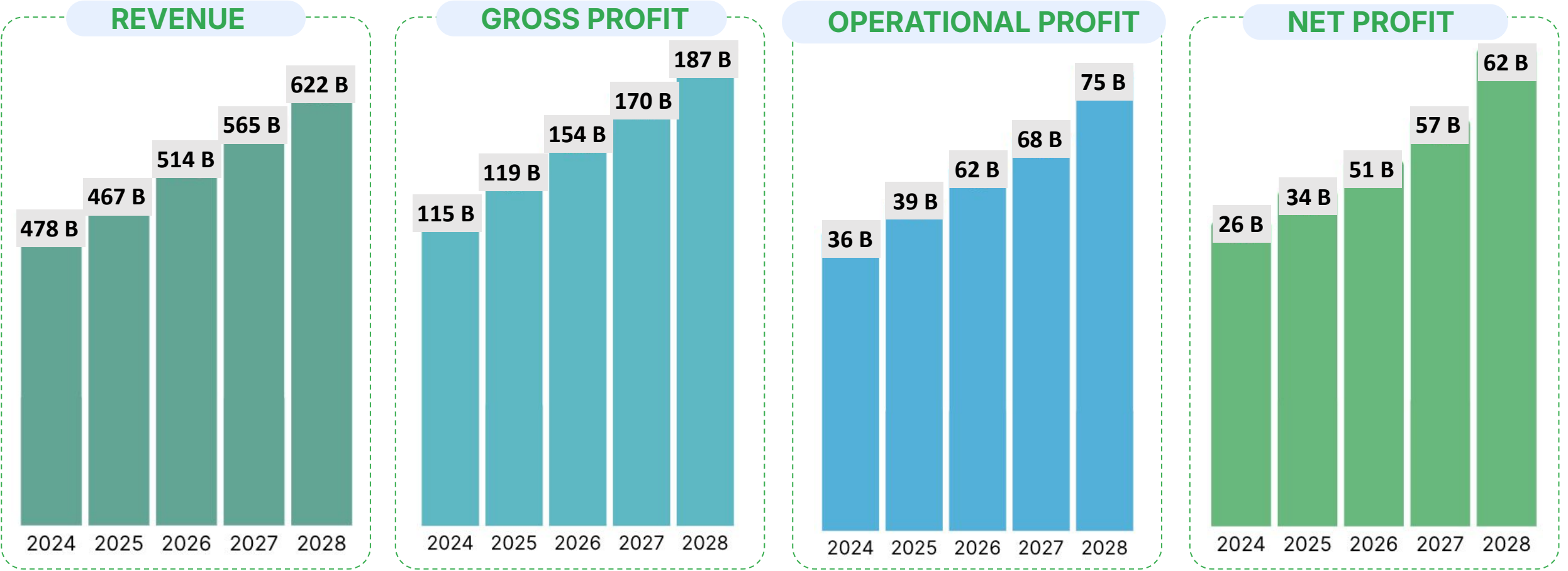


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Navigating Growth with Innovation, Resilience and Regional Focus

Short-Term Goal (1–5 Years):



Strengthen position as a leading **Google Cloud MSP** in Indonesia.



Expand **Elipedia (Generative AI platform)**



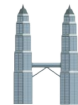
Drive digital marketing through **data-driven strategies**.



Deepen **ESG** and **CSR** initiatives in education, health, and talent development.



Regional expansion into **Malaysia and ASEAN** markets



Build local service models and talent pipelines with Malaysian universities.



Deliver advanced cloud & security solutions for public and enterprise sectors in **Southeast Asia**.



High digital adoption and demand for secure IT make it a key APAC entry point.

Long-Term Goal (5+ Years):



Establish presence in **Asia Pacific** markets

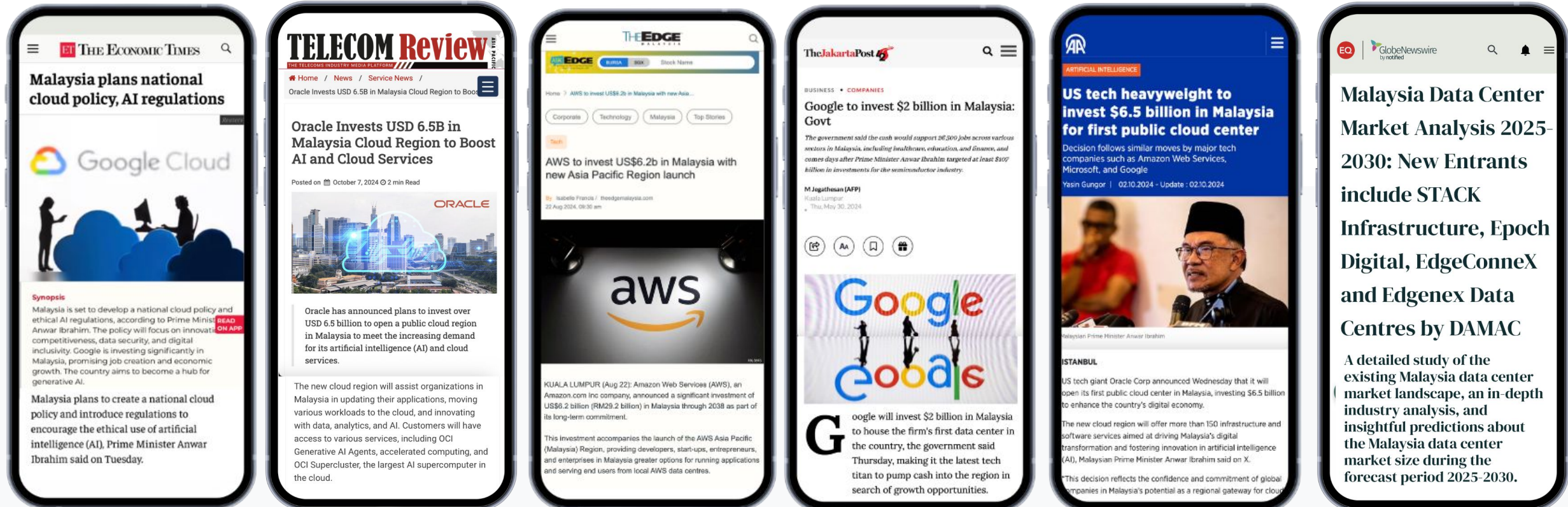


Position Elitery in the **Gartner Magic Quadrant** through product maturity, client success, and global certification.



Become a regional leader in **cloud-managed services, AI knowledge platforms, and cybersecurity**.

Malaysia's Growing Digital Landscape: Cloud, AI, and Infrastructure Expansion



Elitery Expansion to Malaysia

Strategic Goal

- Expand market reach across Southeast Asia
- Establish strategic partnerships with local and regional institutions
- Launch cloud, AI, and cybersecurity initiatives in Malaysia

Massive Digital Transition

- Backed by the **MyDIGITAL blueprint**, Malaysia is undergoing a nationwide digital transformation initiative aimed at becoming a regional digital economy leader.
- Growing demand for:
 - Modern IT infrastructure
 - Cyber Attack protection
 - Cloud and AI implementation

Strong Need for Trusted Technology Partners

- Local institutions seeking expert digital transformation partners
- High demand for cloud system integration and IT automation

High Demand Market Malaysia

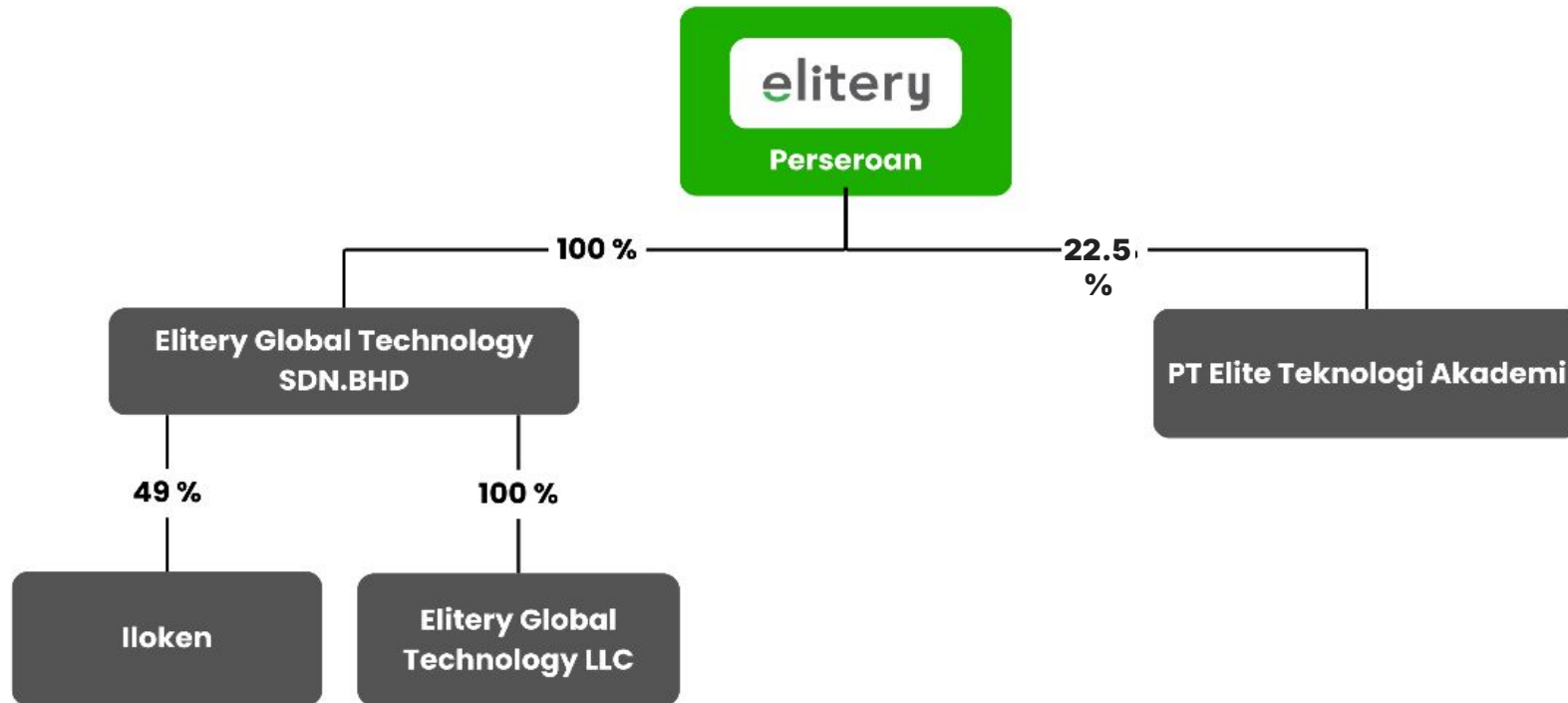
- Total enterprise security spending exceeds **USD 3 billion**
- Key focus areas:
 - Infrastructure Protection: **USD 1.45B**
 - Cloud Security: **USD 783M**
 - Managed Security Services: **USD 764M**

Supportive Economic & Regulatory Environment

- Stable investment climate
- Government incentives for IT and cybersecurity sectors
- Pro-digital regulations

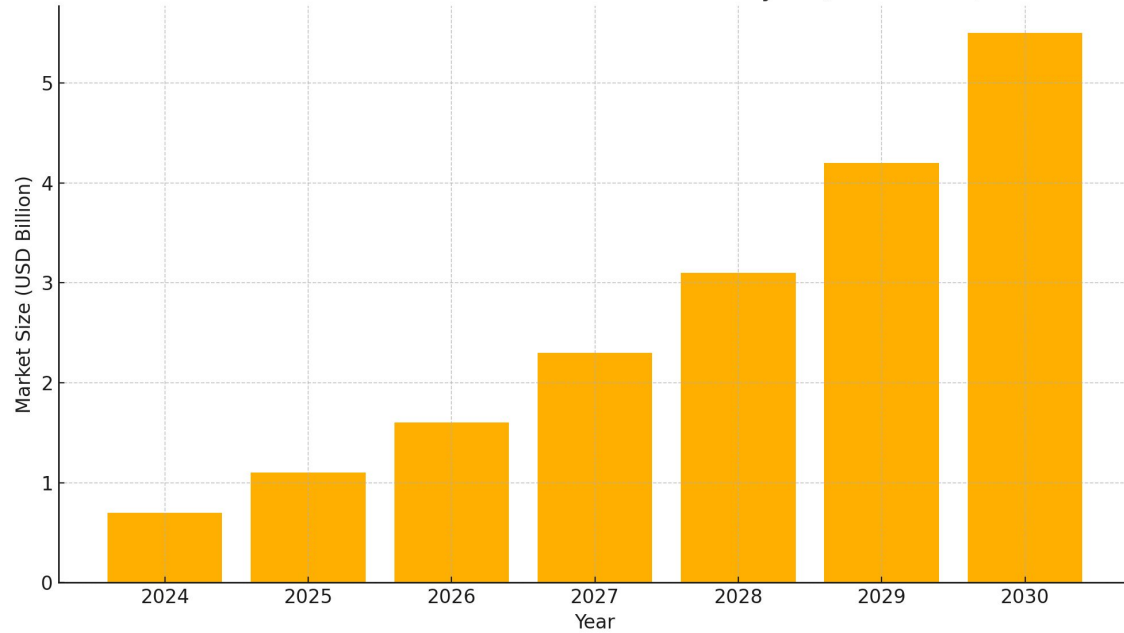
GROUP STRUCTURE

ELITERY GROUP



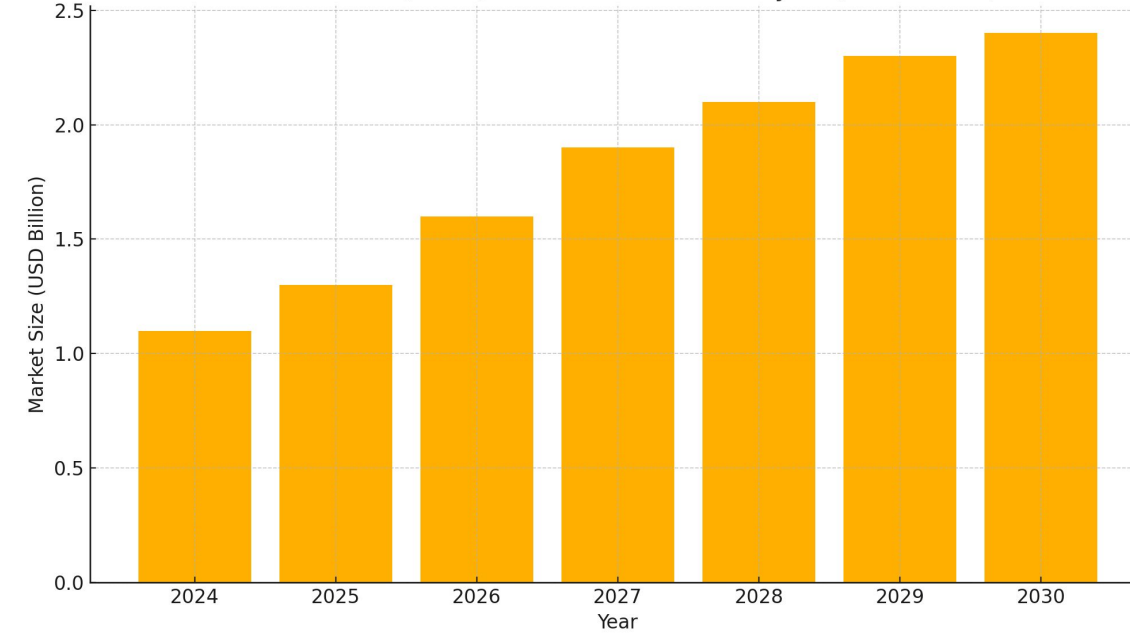
AI and Cloud Market Growth in Malaysia (2024–2030)

Growth of the Generative AI Market in Malaysia (2024–2030)



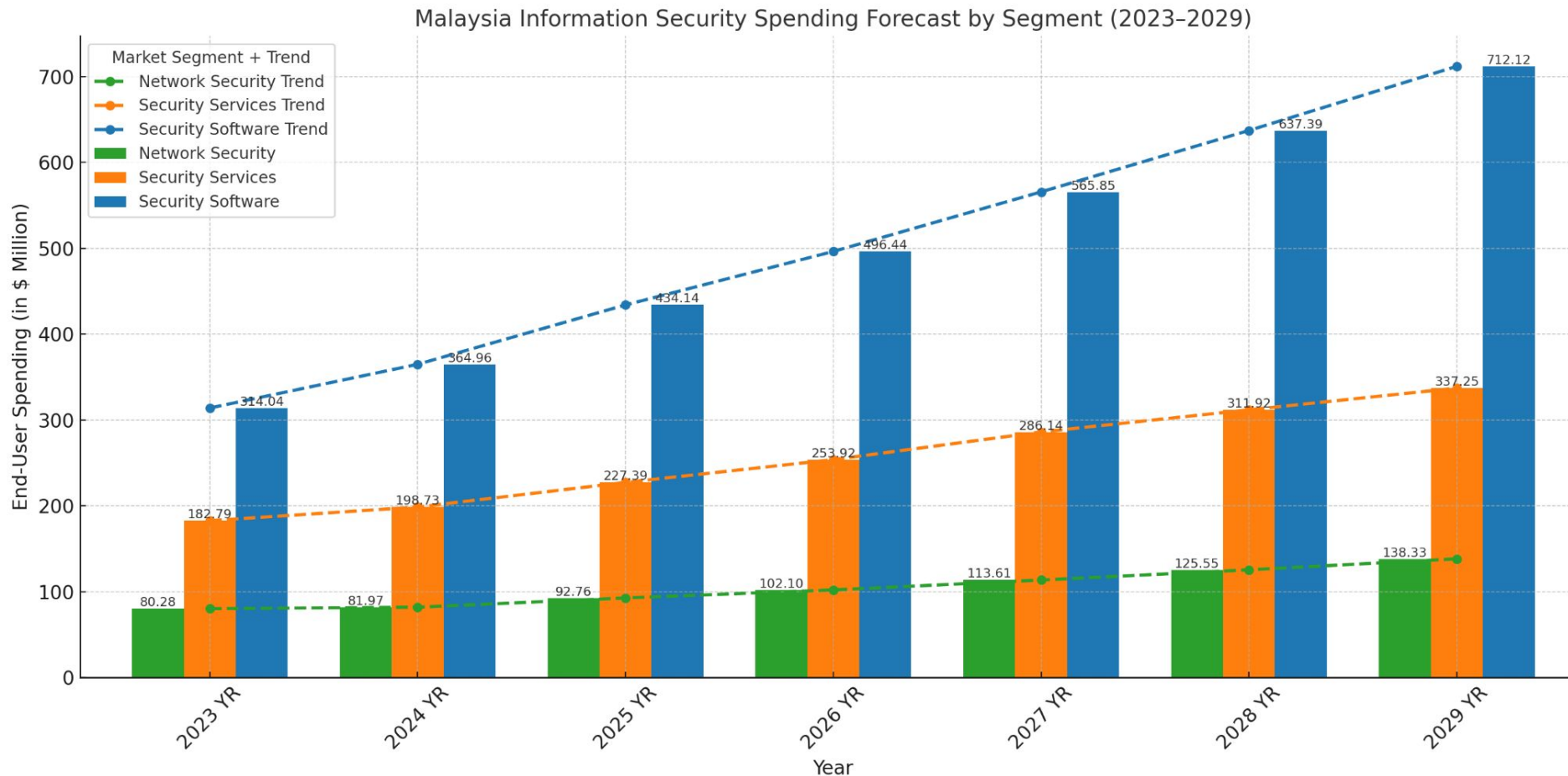
- The market size in the Generative AI market is projected to reach US\$333.27m in 2025.
- The market size is expected to show an annual growth rate (CAGR 2025-2031) of 36.98%, resulting in a market volume of US\$2.20bn by 2031.
- In global comparison, the largest market size will be United States (US\$21.65bn in 2025).

Public Cloud (SaaS) Market Trends in Malaysia (2024–2030)



- Revenue in the Public Cloud market in Malaysia is projected to reach US\$2.82bn in 2025.
- Infrastructure as a Service is expected to dominate the Malaysian market with a projected market volume of US\$880.19m in 2025.
- The revenue in Malaysia is anticipated to show an annual growth rate (CAGR 2025-2030) of 23.41%, leading to a market volume of US\$8.07bn by 2030.
- In comparison to the global market, the most revenue will be generated the United States, which is expected to reach US\$457.71bn in 2025.
- Malaysia is witnessing a significant shift towards public cloud adoption, driven by increasing digital transformation initiatives across various sectors.

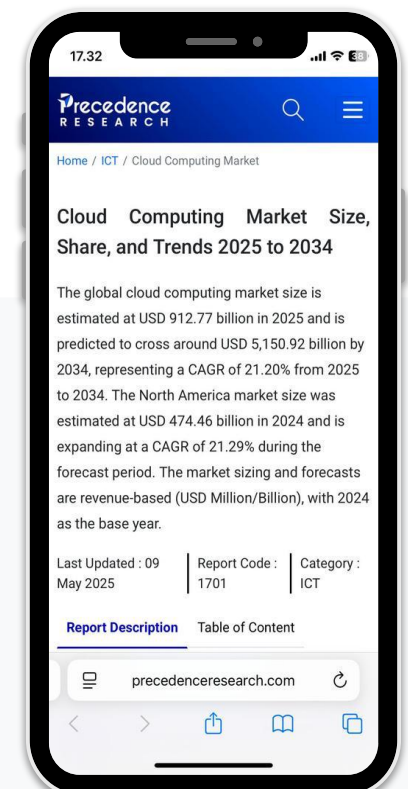
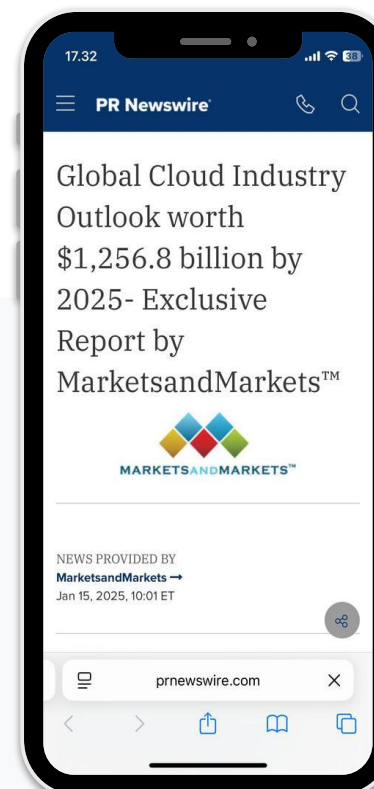
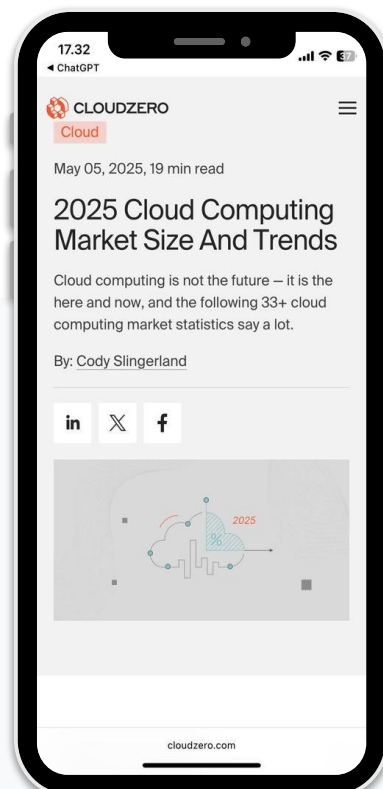
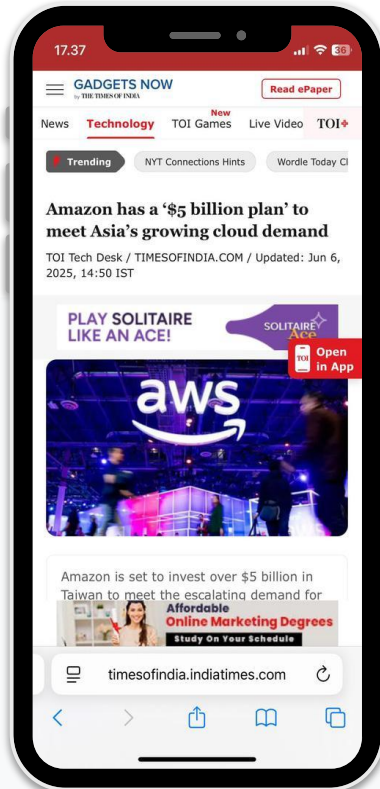
Malaysia Information Security Spending Forecast by Segment (2023-2029)



- Projected Market Growth: **+84% Over 6 Years.**
- **Security Software:** Leading the Market
- **Security Services:** Fastest Growing Segment With an overall increase of **~89%**.
- **Significant Market Shift Expected Post-2025** driven by Malaysia's national digital transformation agenda, cloud-first strategies, and increasing cyber threat complexity.
- **Strategic Entry Point for Regional Expansion.** With the launch of Elitery Gobal Technology Sdn. Bhd. Malaysia, Elitery is well-positioned to capitalize on this growth curve through localized solutions and strategic partnerships.

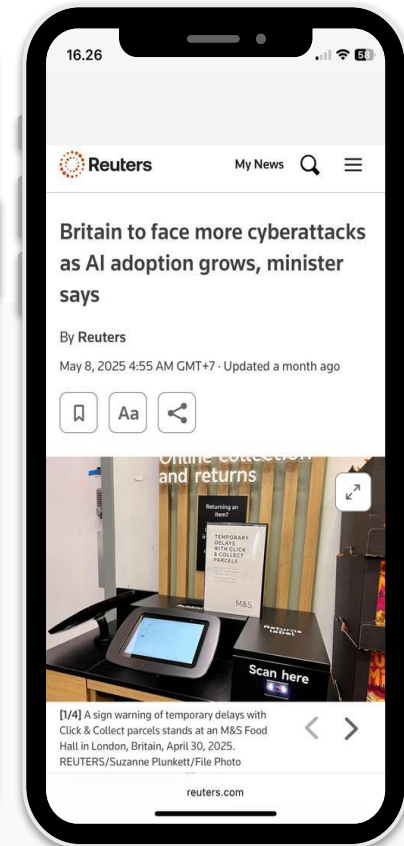
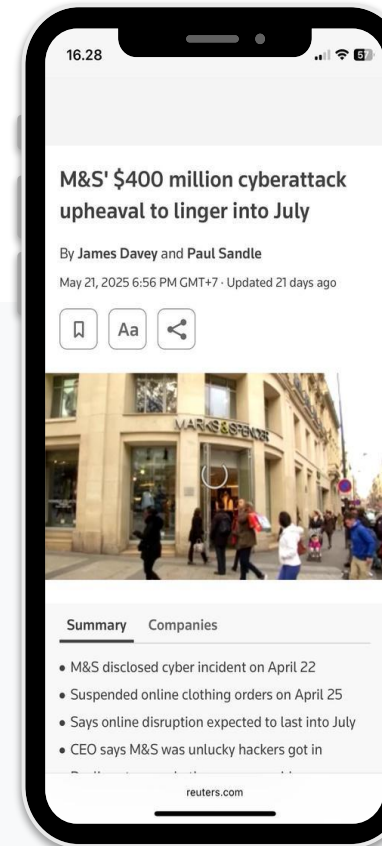
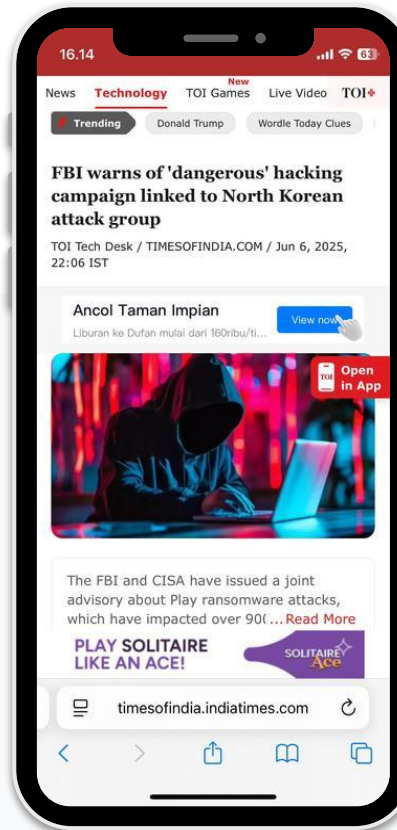
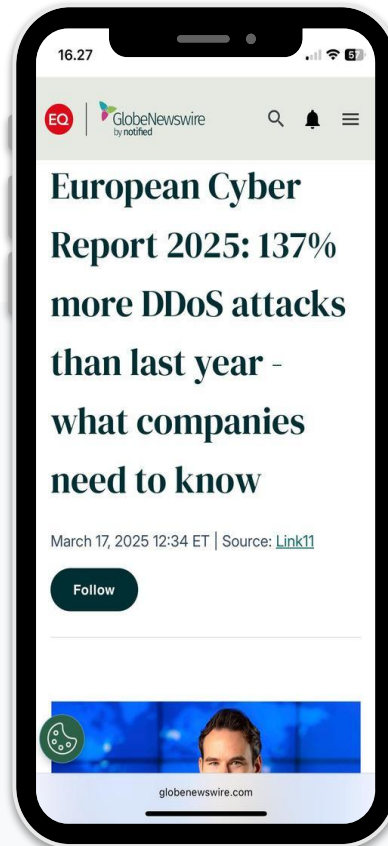
Future-Proofing with Cloud

Market Growth Insights for 2025 and Beyond



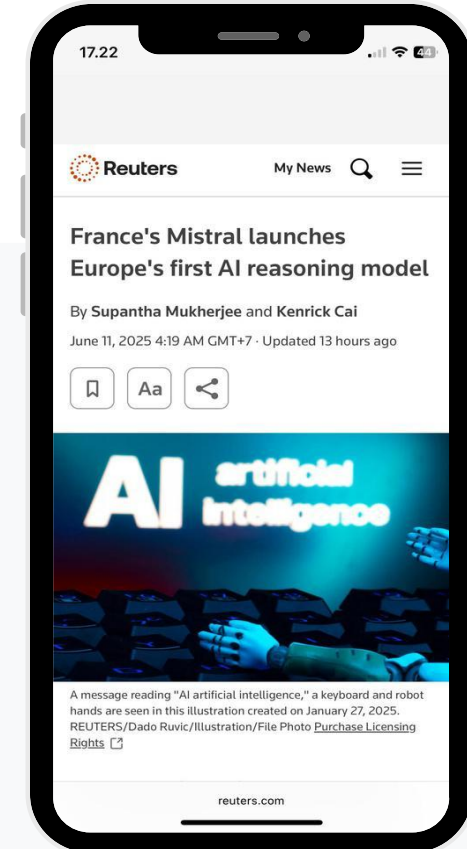
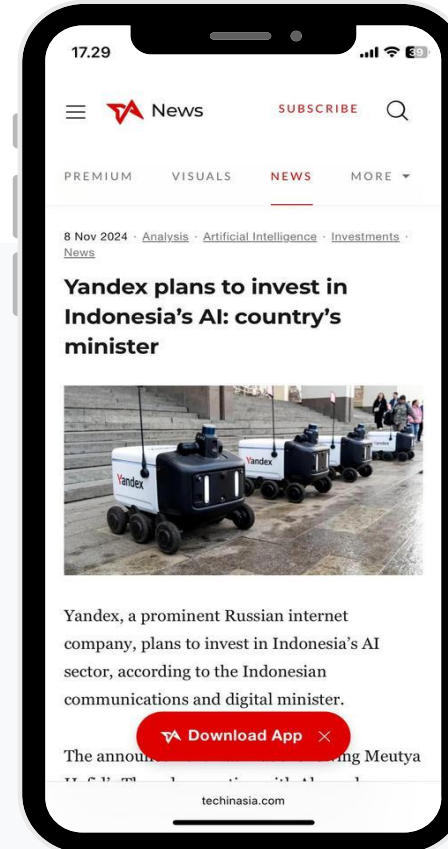
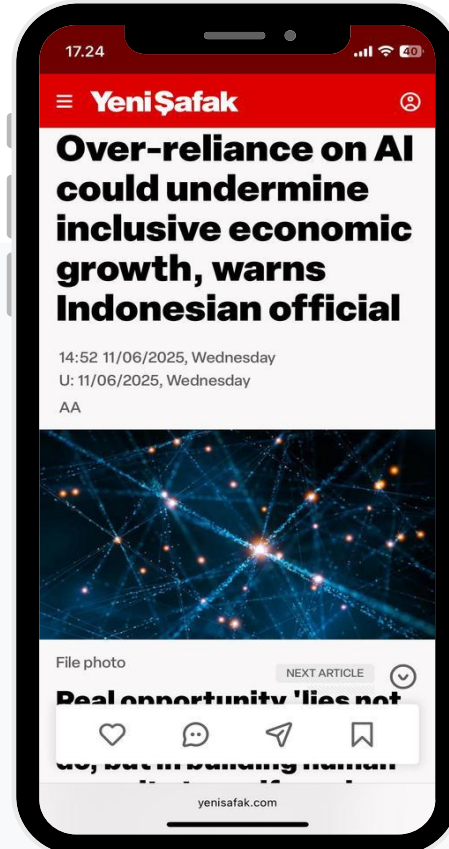
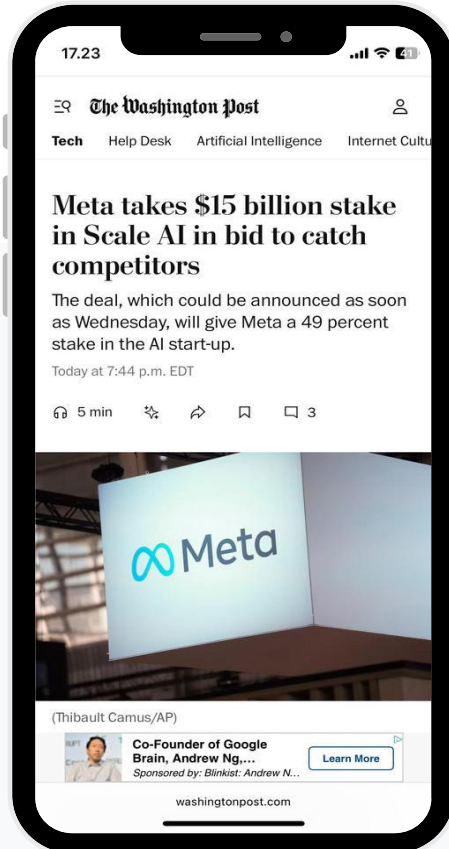
Global Cyber Threats 2025

Rising Risks and Real-World Impact

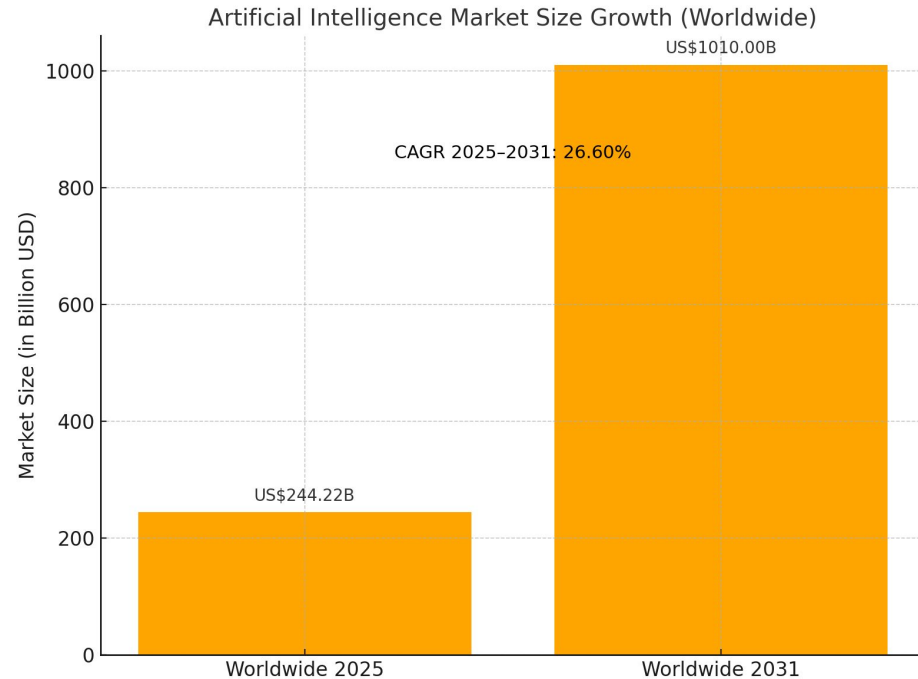


Artificial Intelligence 2025

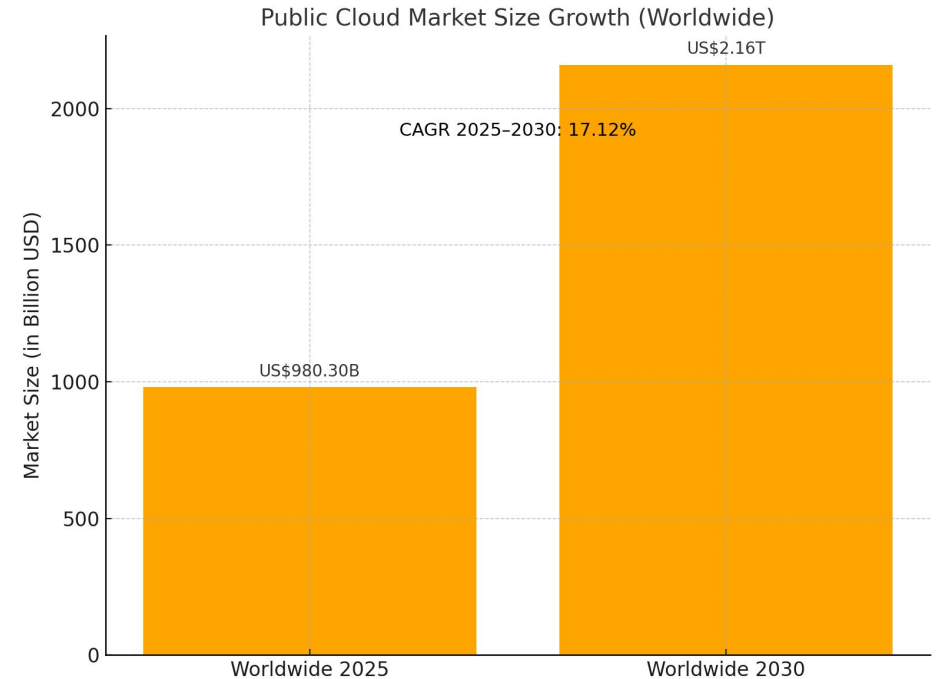
Strategic Stakes and Global Players



AI and Cloud Market Growth in Global (2024–2030)

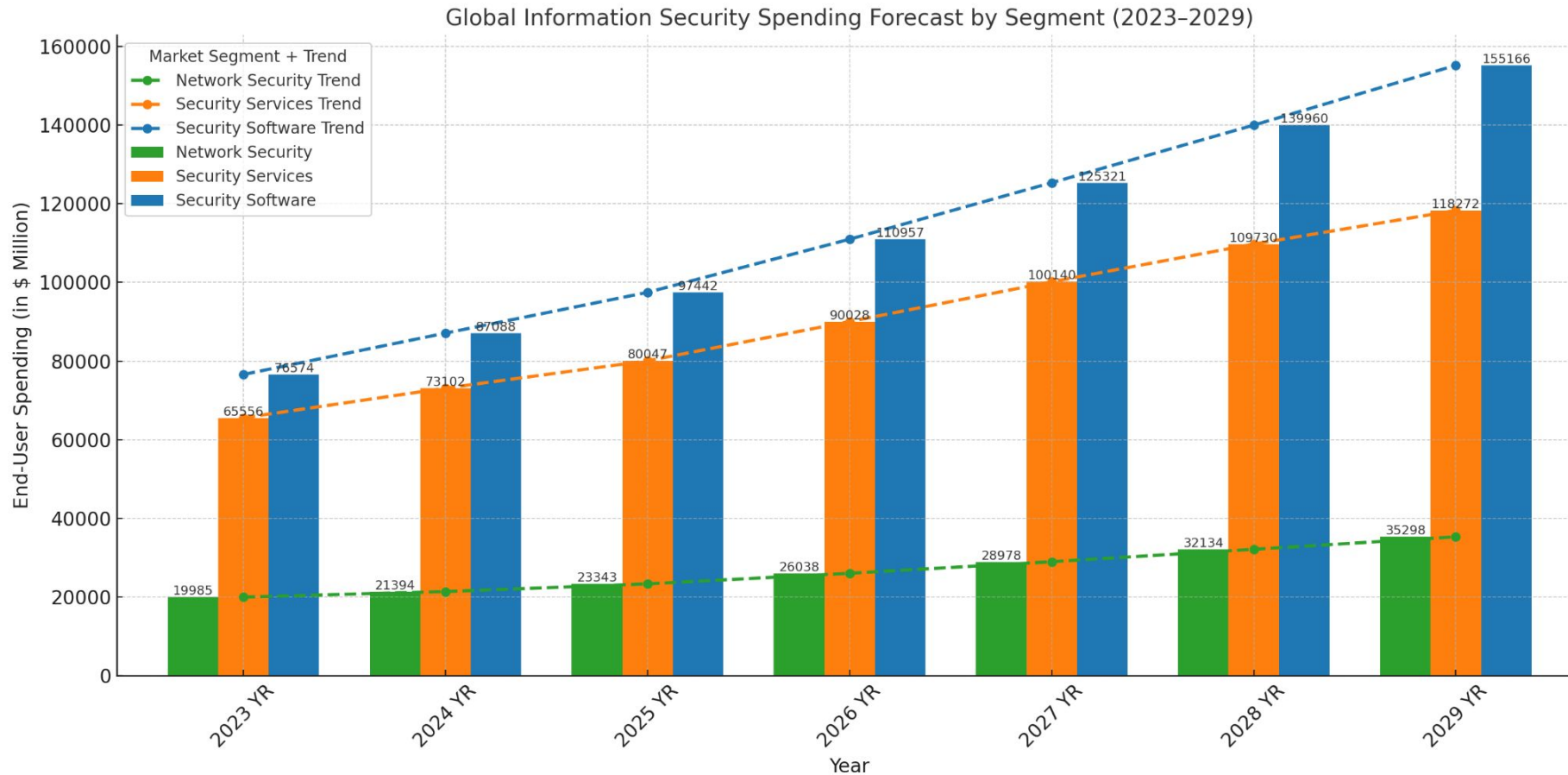


- Worldwide The market size in the Artificial Intelligence market is projected to reach US\$244.22bn in 2025.
- The market size is expected to show an annual growth rate (CAGR 2025-2031) of 26.60%, resulting in a market volume of US\$1.01tn by 2031.
- In global comparison, the largest market size will be United States (US\$73.98bn in 2025).



- Revenue in the Public Cloud market worldwide is projected to reach US\$980.30bn in 2025.
- Software as a Service is expected to dominate the market with a projected market volume of US\$428.78bn in 2025.
- Revenue in this market is anticipated to show an annual growth rate (CAGR 2025-2030) of 17.12%, resulting in a market volume of US\$2.16tn by 2030.
- The average spend per employee in the Public Cloud market worldwide is projected to reach US\$264.51 in 2025.

Global Information Security Spending Forecast by Segment (2023-2029)



- **Global Market Size Will Nearly Double by 2029-** from \$162.1 billion in 2023 to \$308.7 billion in 2029, reflecting a robust ~90% increase in just six years.
- **Security Software Dominates and Drives Growth:** 2023 \$76.6 billion, 2029 \$155.2 billion. Enterprises are increasingly investing in **data security**, **access management**, and **AI-based protection** systems.
- **Security Services Maintain Strong Momentum -** 2023 \$65.6 billion, 2029 \$118.3 billion
Outsourced security operations like **Managed Detection & Response (MDR)**, **incident response**, and **cyber risk consulting** are fueling steady growth in this segment.
- **Network Security Grows with Infrastructure Expansion -** 2023 \$20.0 billion, 2029 \$35.3 billion
- **CAGR: 10–12% Range.** Each segment shows a consistent CAGR between 9.5%–11.5%

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Strategic Corporate Initiatives

Buyback

In accordance with the resolution of **the Extraordinary General Meeting of Shareholders (EGMS)** held on Wednesday, June 26, 2024, Elitery has officially approved a share buyback program pursuant to OJK Regulation No. 29 of 2023 concerning the repurchase of shares by public companies. The buyback will be funded entirely through internal cash, with a maximum allocation of IDR 2,000,000,000, equivalent to approximately 3.93% of the company's issued and fully paid-up capital. The total number of shares to be repurchased is **11.682.600 shares**, representing approximately **0.58%** of the total outstanding shares. The execution of the buyback will be conducted through **PT Kiwoom Sekuritas**, the appointed member of the stock exchange.

Employee Stock Ownership Plan/ESOP






The Company has obtained approval to carry out a corporate action in the form of a Share Buyback, as part of its **Employee Stock Ownership Plan (ESOP)**. This program involves the distribution of reward shares and the granting of stock options to the Company's management and employees. The approval was granted during the **Extraordinary General Meeting of Shareholders (EGMS)** held on Wednesday, June 26, 2024. The total number of shares acquired through the buyback (treasury shares) amounts to **11.682.600 shares**.

Corporate Initiatives

Campus Visit "Future Ready with Elitery"

A quarterly initiative designed to bridge academia and industry by empowering students and educators across Indonesia.

Key Highlights:

-  **Targeted Outreach:** Held **once every quarter**, focusing on **one university** and engaging **more than 100 students** per visit.
-  **Industry Engagement:** Provides students the opportunity to interact directly with Elitery professionals, gaining real-world insights and career exposure.
-  **Academic Support:** Enables lecturers to enhance **curriculum relevance** through the latest trends, tools, and case studies in both **IT and non-IT sectors**.
-  **Nationwide Impact:** Part of Elitery's broader commitment to developing **future-ready digital talent** and fostering innovation ecosystems across the country.
-  **Strategic Goal:** Strengthens Elitery's position as a catalyst for **talent development**, ensuring alignment between academic output and industry needs.

CSR & SDG PROGRAM



Elitery implements its CSR programs through four main pillars: Social, Economy, Environment, and Law & Governance. These initiatives are aligned with 10 out of the 17 Sustainable Development Goals (SDGs), covering key priorities such as poverty alleviation, quality education, gender equality, economic growth, technological innovation, and strengthening transparent and inclusive governance.

SDG's Activities

1 NO POVERTY



Direct Impact to Communities in Need

9,600 kg of rice distributed

49 boarding schools reached

3,305 santri benefiting

100 food packages distributed

200 kg of meat for 200 beneficiaries in Karawang, West Java

30 kg of meat for 30 beneficiaries in RQM, South Tangerang

2 ZERO HUNGER



3 GOOD HEALTH AND WELL-BEING



Caring Actions for a Better Life

100+ blood bags collected

150+ donors

Supported Run For Humanity 2024 :

Rp200 million for humanitarian aid in Palestine

Rp50 million for healthcare programs in Indonesia

4 QUALITY EDUCATION



Building Talent Through Education

20 championships won by 1 cyclist Elitery 2Pedal Cycling

8 championships won by 1 national marathon athlete

58,795 Students work-ready graduates TALENTA Program

21 Universities through the TALENTA Program

16 million students reached through cloud-based education, supported by Managed Service Security.

10 Laptops donated to students in Kuningan and South Tangerang.

5 GENDER EQUALITY



Women in Leadership

5 out of 10 leadership position are held by women.

8 DECENT WORK AND ECONOMIC GROWTH



Driving Economic Growth Through Innovation

67 startups participated in TALENTA Startup Program

10 active investors participated in TALENTA Startup Demo Day Kick-off.

9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



12 RESPONSIBLE CONSUMPTION AND PRODUCTION



16 PEACE, JUSTICE AND STRONG INSTITUTIONS



Reinforcing Legal and Operational Frameworks

ISO 27001 (Information Security Management)

ISO 9001 (Quality Management System)

ISO 45001 (Occupational Health and Safety Management System/SMK3)

17 PARTNERSHIPS FOR THE GOALS



Fostering Collaboration for Greater Impact

3 partners collaborated in the CSR initiative "Jumat Berkah with Elite Heroes".

8 partners collaborated in the TALENTA Program.

3 partners and media partners supported the blood donation program.

SOCIAL, ECONOMIC & EDUCATION RESPONSIBILITY

ELITERY 2024

CSR Funds 2024

Rp

967.849.020



- **9,600 kg of rice** distributed to **49 boarding schools**, benefiting **3,305 santri** through "Jum'at Berkah with Elite Heroes", a collaboration between Elitery & Musawarah Peduli.
- **100+ blood bags** collected from **150+ donors** in "Donor Darah With Elitery", a collaboration with PMI & Komunitas Sahabat Donor Darah (KSDD) Jakarta.
- **20 championships** won by **1 cyclist** from Elitery 2Pedal Cycling Team, and **8 championships** won by **1 national marathon athlete** with Elitery's support.
- **58,795 work-ready graduates** from **21 universities** through **TALENTA Program**, a collaboration between Elitery, USAID & AWS.
- **67 startups** (including **15 Digital Heroes**) and **10 active investors** participated in **TALENTA Startup Demo Day Kick-off**.
- **100 food packages** distributed in "Ramadhan Berkah", a collaboration between Elitery & PWNU DKI Jakarta.
- **1 cow (350 kg)** distributed as **200 kg of meat to 200 beneficiaries** in Karawang, West Java, and **3 goats** for the community in RQM, South Tangerang, through Elitery & Baznas' Qurban initiative.
- **A total of 2,200 runners** participated in **Run For Humanity 2024**, a marathon event supporting solidarity and social awareness. **Rp250 million** in donations were collected, with **Rp200 million allocated for humanitarian aid in Palestine** and **Rp50 million** for education and healthcare programs in Indonesia, in collaboration with Radeyah, Musawarah Peduli, and the South Tangerang City Government.

Thank you 🙌 100

