

elitery



Proprietary & Confidentials

# ELITNEWS VOL.1 2026

PT DATA SINERGITAMA JAYA TBK



PT. Data Sinergitama Jaya Tbk (Elitery)

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**Elitery, a market leader in managed services, optimizes your IT infrastructure so you can focus on innovation and growth.**

**+15**

Years of Managed  
Service Expertise

**ELIT**

Publicly listed company  
since 2023

**+200**

Happy customers

**+1000**

Cloud Resources  
Under Our  
Management

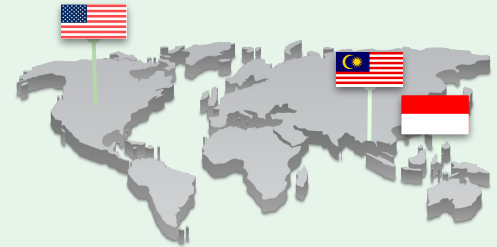
**+3000**

ATM Banking  
Under Elivision  
Monitoring

**100%**

Cloud Certifications

We are present in **Indonesia, Malaysia, and United States.**



**elitery**

# VISION & MISSION

## VISION

To be in the leader quadrant of the Gartner Magic Quadrant for “Public Cloud IT Transformation Services”

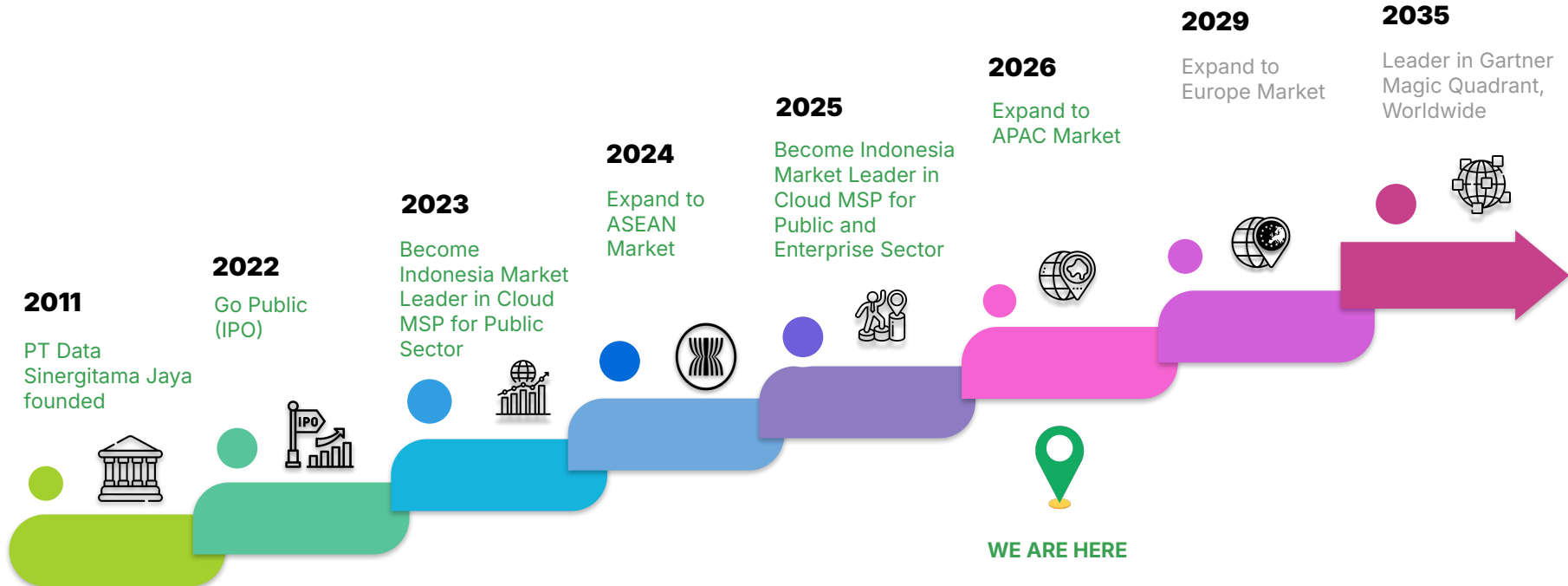
## MISSION

To bring **benefits for society** by using **information technology**



# ELITERY'S JOURNEY

Our Path of Transformation in Delivering Secure and Scalable IT Solutions

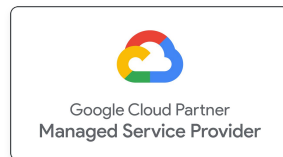


# Our Dedication, Proven by Achievement

15+ years of innovation, delivering cutting-edge solutions and accelerating digital transformation with global cloud partners.

*Last update: Februari 2026*

## Our Achievements with **Cloud Partner**



## Our Achievements with **Corporate Activities**



PUBLIC RELATIONS INDONESIA AWARDS 2026

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## The Q1 Story: Profitable Growth, Stronger Foundation

Q1 2026 reflects a deliberate shift toward higher-margin, recurring managed services revenue. While top-line revenue adjusted as expected due to the completion of large projects in 2025, every quality metric improved: margins expanded, profitability grew, cash flow turned positive, and our balance sheet strengthened.



Gross Margin

**30.78%**

(from 23.5% Q1 2025)



Net Profit Growth

**+11% YoY**



Operating Cash Flow

**RP 27.3B**

(vs - Rp 10.5B Q1 2025)



Contract Secured

**Rp 341B**

# Key Financial Ratios - Consistent Improvement

## Liquidity Ratios

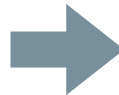
### Current Ratio

FY 2024: 1.35  
 FY 2025: 1.50  
 Q1 2026: 1.65



### Cash Ratio

FY 2024: 0.30  
 FY 2025: 0.36  
 Q1 2026: 0.40



## Profitability Ratios

### Gross Profit Margin

FY 2024: 24.14%  
 FY 2025: 26.86%  
 Q1 2026: 30.78%



### Net Profit Margin

FY 2024: 5.41%  
 FY 2025: 7.28%  
 Q1 2026: 9.45%



## Solvency Ratios

### Debt to Asset Ratio

FY 2024: 0.52  
 FY 2025: 0.47  
 Q1 2026: 0.46



### Debt to Equity Ratio

FY 2024: 1.08  
 FY 2025: 0.88  
 Q1 2026: 0.86



Improved From  
 FY 2024

Three consecutive periods of margin expansion, improving liquidity, and stable leverage.

# Profit & Loss - Q1 2025 vs Q1 2026

Net Profit

**Rp 8B**

+11% YoY

Rp 7.3B in Q1 2025

EPS Rp 16.37 (vs Rp 14.46)

Gross Profit

**Rp 26.2B**

Margin Expanded to 30.8%

Higher quality revenue mix

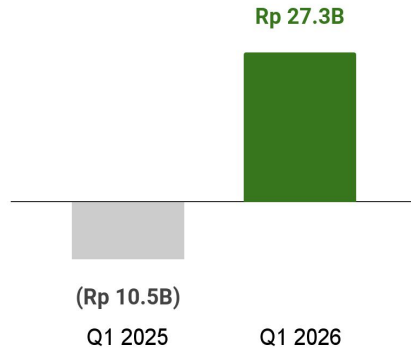
Revenue

**Rp 85B**

Adjusted from Rp 135.7B due to completion of large-scale projects in 2025. Recurring managed services revenue remains stable

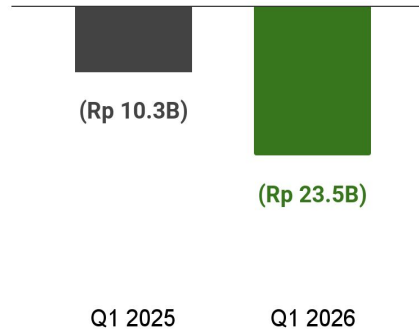
# Cash Flow Turnaround

## Operating



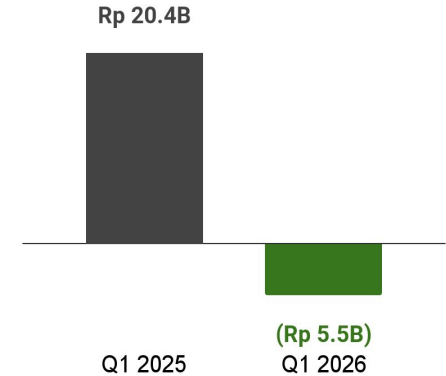
Turned positive. Driven by higher cash collection and improved working capital management.

## Investing



Higher investing outflows, driven by increase capex spend.

## Financing



Net repayment of bank loans, strengthening the balance sheet.

Operating cash flow is positive, while we simultaneously reduced debt. This is financial discipline in action.

## Balance Sheet Strength

### Total Assets

FY 2025:Rp 297B

Q1 2026:Rp 310B

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Change:  
+4.36%



### Total Liabilities

FY 2025:Rp 139B

Q1 2026:Rp 143B

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Change:  
+3.14%



### Total Equity

FY 2025:Rp 158B

Q1 2026:Rp 167B

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Change:  
+5.43%



Assets growing faster than equity funded by prudent leverage

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# EliteShield

Managed Cybersecurity for Regional Government of Indonesia

EliteShield is a fully managed cyber security monitoring service that detects website defacement injections in under 30 minutes



## JAGA

### Deteksi Otomatis

Scan setiap 1-30 menit. Deteksi judi, defacement, DNS hijack, malware.



## LAPOR

### Laporan Otomatis

Draft laporan BSSN dan Kominfo dibuat otomatis saat insiden terdeteksi.



## PULIHKAN

### Restore dalam 4 Jam

Backup harian. Website dipulihkan ke kondisi bersih dalam 4 jam.

Collaboration with:



ASOSIASI DISKOMINFO  
PROVINSI SELURUH  
INDONESIA



## Elitery-BSSN kolaborasi wujudkan sistem keamanan infrastruktur informasi vital

Jumat, 9 Mei 2025 15:50 WIB



# Elite Proven AI Use Cases

## How Elite AI Delivers Measurable Impact

### Elipedia

#### AI-Powered Enterprise Knowledge Access

Centralized AI access to SOPs, policies, and internal documents.

#### Impact:

- 24/7 instant knowledge access
- Faster information retrieval
- Reduced admin & IT dependency



### EliteMentor

#### AI Assistant for Student Learning

Always-on academic support integrated with LMS & Telegram.

#### Impact:

- 24/7 personalized learning
- AI-generated summaries & quizzes
- 13,000+ students supported



### PandAI

#### AI Counselor at Scale

Personalized academic & career guidance via conversational AI.

#### Impact:

- **80,000+ students across 200 schools**
- Reduced reliance on human advisors
- Always-available AI counseling



### Agentic AI for Governance & Compliance

Multi-agent AI automates regulatory document analysis.

#### Impact:

- **5 min / document** (vs 50 min manual)
- **>94% accuracy (F1-Score)**
- **90% time efficiency** in verification

# COMPANY EVENT



29 January 2026

**VMware Migration - Strategic Infrastructure Modernization: Maximize Efficiency & Flexibility Beyond VMware**



3 March 2026

**Iftar Sales & Technical Enablement for Tencent**



12 February 2026

**From Threats to Trust: Securing Trading Operations with Integrated Security Operations**



10 March 2026

**Strengthening Institutional Cyber Resilience and Data Protection in Universities**



24 February 2026

**Work Simpler & Smarter with Google Workspace Faster Collaboration, Stronger Security.**

# INTEGRATED SOCIAL IMPACT (CSR)

elitery



In collaboration with Musawarah Peduli, Elitery's Elite Heroes distributed a total of 2,400 kg of rice to 16 foundations and Islamic boarding schools throughout the first quarter of 2026 (January, February, and March) as part of their Jum'at Berkah CSR initiatives.

**Jum'at Berkah with Elite Heroes**

**January - March 2026**



In collaboration with Yayasan Asshofa Sumbada, Elitery provided educational financial aid to 30 students from underprivileged families in Kuningan, West Java, to ensure access to quality early childhood education.

**Yayasan Ashhofa**

**January - March 2026**



**CSR Jum'at Berkah dan Buka Puasa Bersama Elite Heroes bersama Musawarah Peduli Kolaborasi Mighty Voice**

**27 February 2026**

In collaboration with Musawarah Peduli and Mighty Voice, Elitery's employee initiative, Elite Heroes, provided public speaking training and essential food logistics to nearly 100 students at Bait Al Quran Mulia in Ciputat, South Tangerang, to support food security and foster quality education for future community leaders.



**Sharing Session SMA 8**

**Jakarta**

**8 January 2026**

In collaboration with SMAN 8 Jakarta for their 2026 Edufair, Elitery led by CEO Kresna Adiprawira provided strategic career insights and professional frameworks to students, ensuring the development of future global digital talents in alignment with the Sustainable Development Goals for quality education and partnerships.

## Get in touch with our experts

### Our Offices

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