elitery

Great Place To Work® Certified NOV 2025–NOV 2026 ID

ELITNEWS VOL.2-2026

PT DATA SINERGITAMA JAYA TBK

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Company Overview

Elitery, a market leader in managed services, optimizes your IT infrastructure so you can focus on innovation and growth.

+15
Years of Managed Service Expertise

ELIT
Publicly Listed Company since 2023

+200
Happy Customers

+1000
Cloud Resources Under Our Management

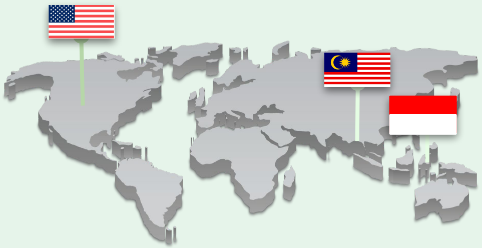
+600
ATM Banking Monitored by Elivision

100%
Engineers Certified (Google Cloud, AWS, Microsoft Azure, Alibaba)

88%
Great Place To Work Certified 2025

83%
Customer Satisfaction Survey 2025

We are present in **Indonesia, Malaysia, and United States.**



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VISION & MISSION

VISION

To be in the leader quadrant of the Gartner Magic Quadrant for **"Public Cloud IT Transformation Services"**

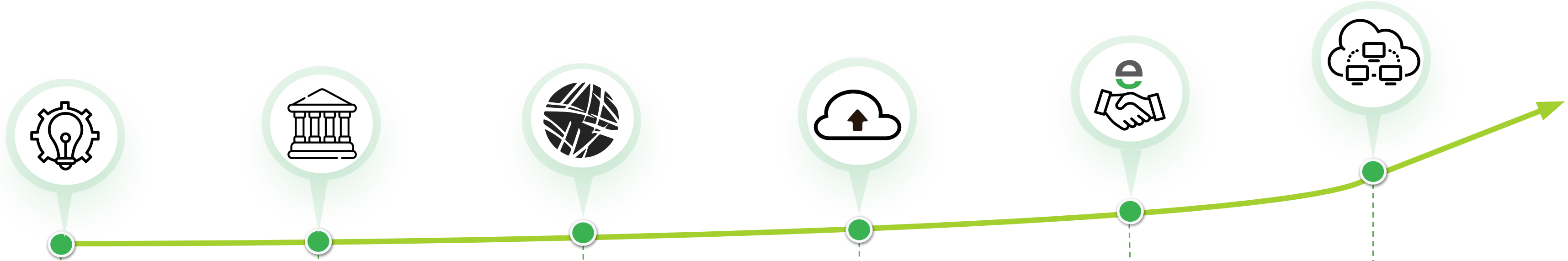
MISSION

To bring **benefits for society** by using **information technology**

Company Overview

ELITERY'S JOURNEY

Our Path of Transformation in Delivering Secure and Scalable IT Solutions



2007

Inotech founded with US-based client

2011

PT Data Sinergitama Jaya founded

2012

- Tier III Certificate
- Secured First Customer: Indonesia Stock Exchange

2017

Elitery starts introducing DRaaS as ‘the bridge to Cloud’ to Customer

2018

Merged Inotech with Elitery

2019

- AWS Partnership
- Pivot from Colocation to Cloud and Managed Service

Company Overview

ELITERY'S JOURNEY

Our Path of Transformation in Delivering Secure and Scalable IT Solutions.

WE ARE HERE

2020

- Accelerate Cloud Adoption
- Google Partnership

2023

- Go Public (IPO)
- Rapid Growth from 2019-2025

2024

- Expand to Malaysia
- Expand Our Own Solutions, including Elicloud

2025

- Acquire iLoken (Bumi Company)
- Accelerate Growth of Our Own Solutions

2026

- Malaysia CFA 2.0 in Full Effect December 2026

2035

Leader in Gartner Magic Quadrant, Worldwide

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Our Dedication, Proven by Achievement

15+ years of innovation, delivering cutting-edge solutions and accelerating digital transformation with global cloud partners.

Last update: June 2026

Our Achievements with Cloud Partner

aws PARTNER Migration and Modernization Services
• Migration Services

aws Cendekiawan

Google Cloud COMPETENCY Security

Google Cloud Partner Managed Service Provider

Google Cloud Partner Managed Security Services Provider

Google Cloud Partner Managed Service Provider

Google Cloud ASIA-PACIFIC Partner of the Year Public Sector 2024

Google SecOps MSSP Google Cloud

SPECIALIZATION Security Google Cloud

Our Achievements with Corporate Activities

Jakarta Investment Award 2025

IdSAs INDONESIA INDUSTRIAL SERVICES AWARDS

INDONESIA BEST CX-EX STRATEGY AWARD 2024

THE BEST CEO 2023

INDONESIA BEST CFO 2024

PENGHARGAAN Data Sinergitama Jaya Tbk

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CORPORATE SECRETARY CHAMPION 2025

PRIA PUBLIC RELATIONS INDONESIA AWARDS 2026

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The Q2 Story: Stronger Fundamentals, Healthier Performance

Q2 2026 demonstrated stronger profitability and improved cash generation despite lower revenue. Gross Margin expanded by 701 bps to 34.04%, while EBITDA Margin increased to 17.60%. Net Profit Margin improved to 9.98% from 7.09% in Q2 2025, supported by a higher quality revenue mix and disciplined cost management. Operating Cash Flow also turned positive to Rp22.4B, compared with negative Rp38.8B in Q2 2025, reflecting improved cash collection and working capital management.

Gross Margin
34.04%
(from 27.03% Q2 2025)

Net Profit Margin
9.98%
(from 7.09% in Q2 2025)

Operating Cash Flow
RP22.4B
(vs - Rp 38.8B Q2 2025)

EBITDA Margin
17.60%
(from 14.04% Q2 2025)

Highlight

Key Financial Ratios - Consistent Improvement

Liquidity Ratios

Current Ratio

FY 2024: 1.35
FY 2025: 1.46
Q2 2026: 1.54

Cash Ratio

FY 2024: 0.30
FY 2025: 0.36
Q2 2026: 0.26

Profitability Ratios

Gross Profit Margin

FY 2024: 24.14%
FY 2025: 26.86%
Q2 2026: 34.04%

Net Profit Margin

FY 2024: 5.41%
FY 2025: 7.28%
Q2 2026: 9.98%

Solvency Ratios

Debt to Asset Ratio

FY 2024: 0.52
FY 2025: 0.47
Q2 2026: 0.42

Debt to Equity Ratio

FY 2024: 1.08
FY 2025: 0.88
Q2 2026: 0.72

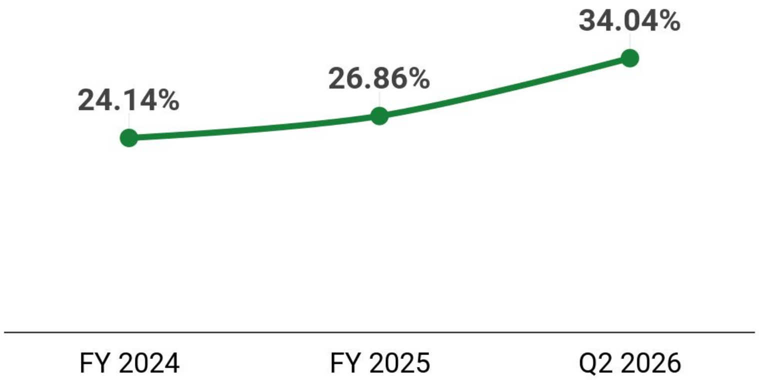
Improved From FY 2024

Stronger profitability, lower leverage, and adequate liquidity support a healthier financial position.

Margin Expansion - Quality Over Volume

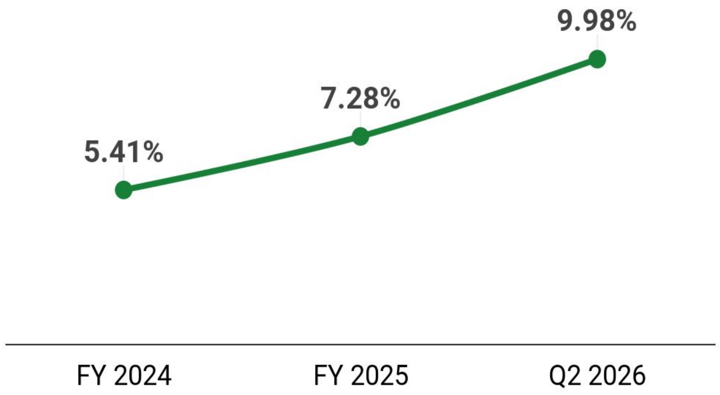
Gross Profit Margin Trend

+990 bps in 2 years



Net Profit Margin Trend

+457 bps in 2 years



The margin improvement reflects a healthier revenue mix and better cost efficiency.

Profit & Loss - Q2 2025 vs Q2 2026

Net Profit

Rp 17.68B

+0.11% YoY

Rp 17.67B in Q2 2025

EPS Rp 17.65 (vs Rp 17.54)

Gross Profit

Rp 60.3B

Margin Expanded to 34%

Higher quality revenue mix

Revenue

Rp 177B

Adjusted from Rp 249.2B due to completion of large-scale projects in 2025. Recurring managed services revenue remains stable

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Balance Sheet Strength

Total Assets

FY 2025:Rp 297B

Q2 2026:Rp 303B

Change: +2.25%

Total Liabilities

FY 2025:Rp 139B

Q2 2026:Rp 127B

Change: -8.59%

Total Equity

FY 2025:Rp 158B

Q2 2026:Rp 176B

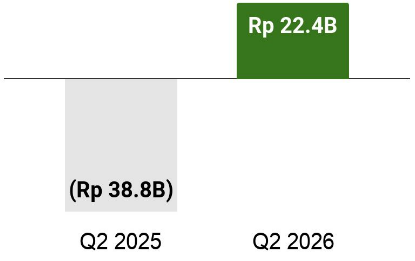
Change: +11.76%

Stronger capital structure driven by equity growth and reduced liabilities

Highlight

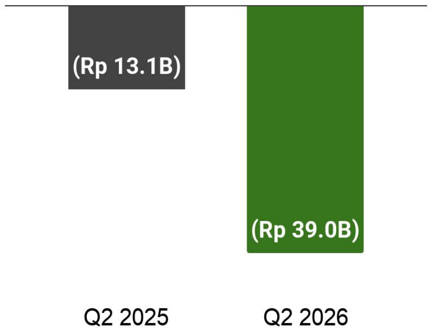
Cash Flow Turnaround

Operating



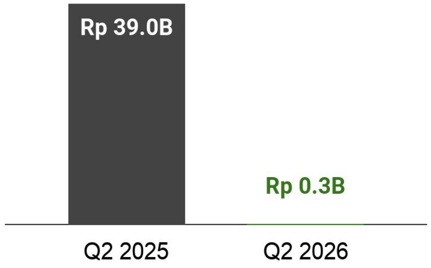
Operating cash flow turned positive, supported by improved collections and working capital management.

Investing



Investing outflows increased, mainly reflecting capital expenditure to support the Company's strategic priorities.

Financing



Financing cash flow remained broadly neutral following bank loan movements and financing repayments

Operating cash flow turned positive in Q2 2026, while investment spending increased in line with the Company's strategy to strengthen its capabilities and support sustainable margin improvement.

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Financing Facility Overview

Rp 60B

Total Transaction Value

First Disbursement

Rp12.500.000.000

Remaining Facility

Rp47.500.000.000

*Planned Disbursement: End of August 2026

The Company (as the recipient of the financing facility) and PT Bank BCA Syariah (as the provider of the financing facility).

The Line Facility Financing Agreement No. 202 was executed on 27 July 2026.

Facility Structure & Tenor: The financing facility includes MMQ Investment Financing with a 48 month tenor, as well as Musyarakah Working Capital Financing, Bank Guarantee (Kafalah), and Mudharabah Working Capital Financing under an Omnibus Line Facility with a 12 month tenor.

Use of Proceeds: Refinancing (21%), Data Center Server Acquisition (63%), Working Capital Financing, and Tender/Project Performance Guarantees (17%).

Q2 2026 Financial Summary

- Gross margin increased to 34.04%, compared with 27.03% in Q2 2025.
- EBITDA margin expanded to 17.60%, reflecting stronger operating efficiency and profitability.
- Operating cash flow improved to positive Rp22.4B, compared with negative Rp38.8B in Q2 2025.
- Net profit remained stable at Rp17.68B, while Net Profit Margin increased to 9.98%.
- The Company secured a financing facility of Rp60B, from BCA Syariah to support server investments, project financing, and working capital requirements.

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Our dedication is reflected in everything we do, as evidenced by our numerous awards.

> With over 15 years as an innovation pioneer, we empower your business with cutting-edge technology, optimized processes, and deep expertise. **Our partnership with world-class cloud providers reinforces our commitment to delivering the best solutions and accelerating your digital transformation.**

Our Achievements with Google Cloud

Google Cloud PREMIER Services Partner

Google Cloud PREMIER Co-sell Partner

Google Cloud ASIA-PACIFIC Partner of the Year Public Sector 2024

Google Cloud COMPETENCY Security

Google Cloud COMPETENCY Infrastructure

Google Cloud ASIA-PACIFIC Partner of the Year Public Sector 2023

Google Cloud Partner Managed Service Provider

Google Cloud Partner Managed Security Services Provider

Our Achievements with AWS

aws PARTNER Advanced Tier Services

aws PARTNER Solution Provider

aws PARTNER Government Services Competency

- Citizen Services

aws PARTNER Migration and Modernization Services

- Migration Services

ELITEAI • ENTERPRISE AI PLATFORM

elite AI

Hubungkan Seluruh Data Perusahaan. Dapatkan Jawaban dalam Hitungan Detik.

EliteAI menghubungkan data dari seluruh sistem, aplikasi, dan dokumen perusahaan agar setiap divisi dapat bekerja lebih cepat, akurat, dan berbasis data.

HUBUNGKAN SELURUH DATA ANDA

Data & Transaksi
Database, Aplikasi Bisnis, Transaksi, Log Aktivitas, Website, IoT, dan lainnya

Sistem Enterprise
ERP, CRM, HRIS, Finance, SCM, Project Management, ITSM

Data Divisi & Tim
Sales, Marketing, Operations, HR, Legal, Finance, IT, Customer Service

Dokumen & Pengetahuan
SOP, Kebijakan, Kontrak, Laporan, Presentasi, Email, Notulen, Manual

ELITEAI

eliteAI
Enterprise AI Platform

Aman • Terpercaya • Privat

Data Anda aman dan hanya dapat diakses oleh pihak yang berwenang.

HASIL DARI ELITEAI

Akses Data Terpadu
Cari informasi lintas sistem dan divisi tanpa membuka banyak aplikasi.

Jawaban Berbasis Data
AI menjawab menggunakan data dan dokumen internal perusahaan.

Insight & Analisis
Temukan pola, analisis tren, dan dapatkan insight yang relevan untuk keputusan lebih baik.

Ringkasan Otomatis
Menyusun laporan, rangkuman, dan notulen secara otomatis dalam hitungan detik.

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PARTNERSHIP AND MARKETING EVENT

11 May 2026

Workshop ASKOMPSI : Strategi Mencegah & Mengatasi Website Defacement — Jaga, Lapor, Pulihkan.

23 June 2026

AI Agent in Action: The Finance Executive Summit.

5 - 7 May 2026 | 19 - 21 May 2026 | 24 - 26 June 2026

BSSN Roadshow 5 Wilayah (Kepulauan Riau, Sumatera Selatan, Pekanbaru, Lampung & NTB).

25 June 2026

FABIKS BPD 2026 : Forum Analis dan Berbagi Informasi Keamanan Siber sektor Keuangan 2026.

CSR Program

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Q2 2026 Integrated Social Impact (CSR)

Jum'at Berkah with Elite Heroes
April - June 2026

In collaboration with Musawarah Peduli, Elitery's Elite Heroes distributed **2,400 kg** of rice to **11 foundations** and Islamic boarding schools, benefiting **1,001 recipients** during the second quarter of 2026 (April–June) through the Jum'at Berkah CSR initiative.

Blood Donation With Elitery
April 2026

Eliters, along with colleagues from various companies at Manhattan Square, gathered for one noble mission: sharing life through blood donation. A total of **150 blood bags** were successfully collected thanks to everyone's spirit of collaboration.

Yayasan TK Asshofa
April - June 2026

In collaboration with Yayasan Asshofa Sumbada, Elitery provided educational financial aid to **30 students** from underprivileged families in Kuningan, West Java, to ensure access to quality early childhood education.

Qurban with Baznas & Musawarah Peduli
May 2026

Through its Eid al-Adha CSR program, the Company donated **2 cows and 5 sheep,** distributing approximately **430 kg** of qurban meat to **580** beneficiaries at Masjid At-Taibin (Central Jakarta) and Rumah Quran Musawarah (Banten).

JIDA 2026
June 2026

In collaboration with JIDA, Elitery's JIDA 2026 Program equips **2,000+ participants** with industry-ready digital skills through education and training in AI, programming, data science, cybersecurity, and digital marketing, complemented by mentoring, portfolio development, and professional certification.

Contact Us

Get in touch with our experts

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